

22.5 - 9-1-1 CPE BASIC STAND-ALONE SYSTEM COST WORKSHEET

Bidder's Name: Motorola Solutions

Manufacturer/Model: VESTA 911

(a.)	(b.)	(c.)	(d.)	(e.)	(f.)	(g.)	(h.)
Line Item #	CPE System with defined Number of positions	Unit of Measure Each	Basic System Equipment Unit Price	Implementation Unit Price	Monthly Maintenance Rate Years 1-5	Cost CPE Basic System for 5 Years $c*[d+e+(f*60)]$	Additional Monthly Maintenance Rate Beyond Year 5
22.5.1	System - 2 Positions	1	\$ 116,236.05	\$ 74,034.72	\$ 1,819.10	\$ 299,416.77	\$ 2,091.97
22.5.2	System - 3 Positions	1	\$ 120,984.83	\$ 74,345.22	\$ 2,230.02	\$ 329,131.25	\$ 2,564.53
22.5.3	System - 4 Positions	1	\$ 125,733.62	\$ 74,655.72	\$ 2,640.94	\$ 358,845.74	\$ 3,037.08
22.5.4	System - 5 Positions	1	\$ 130,482.40	\$ 74,966.22	\$ 3,051.86	\$ 388,560.22	\$ 3,509.64
22.5.5	System - 6 Positions	1	\$ 135,231.18	\$ 75,276.72	\$ 3,462.78	\$ 418,274.70	\$ 3,982.20
22.5.6	System - 7 Positions	1	\$ 139,979.97	\$ 75,587.22	\$ 3,873.70	\$ 447,989.19	\$ 4,454.75
22.5.7	System - 8 Positions	1	\$ 144,728.75	\$ 75,897.72	\$ 4,284.62	\$ 477,703.67	\$ 4,927.31
22.5.8	System - 9 Positions	1	\$ 149,477.53	\$ 76,208.22	\$ 4,695.54	\$ 507,418.15	\$ 5,399.87
22.5.9	System - 10 Positions	1	\$ 154,226.32	\$ 76,518.72	\$ 5,106.46	\$ 537,132.64	\$ 5,872.42
22.5.10	System - 11 Positions	1	\$ 158,975.10	\$ 76,829.22	\$ 5,517.37	\$ 566,846.52	\$ 6,344.98
22.5.11	System - 12 Positions	1	\$ 163,723.88	\$ 77,139.72	\$ 5,928.29	\$ 596,561.00	\$ 6,817.54
22.5.12	System - 13 Positions	1	\$ 168,472.67	\$ 77,450.22	\$ 6,339.21	\$ 626,275.49	\$ 7,290.09
22.5.13	System - 14 Positions	1	\$ 173,221.45	\$ 77,760.72	\$ 6,750.13	\$ 655,989.97	\$ 7,762.65
22.5.14	System - 15 Positions	1	\$ 197,017.37	\$ 82,408.51	\$ 6,928.21	\$ 695,118.48	\$ 7,967.44
22.5.15	System - 16 Positions	1	\$ 202,029.97	\$ 82,736.26	\$ 7,309.77	\$ 723,352.43	\$ 8,406.24
22.5.16	System - 17 Positions	1	\$ 207,042.58	\$ 83,064.01	\$ 7,691.33	\$ 751,586.39	\$ 8,845.03
22.5.17	System - 18 Positions	1	\$ 212,055.18	\$ 83,391.76	\$ 8,072.89	\$ 779,820.34	\$ 9,283.82
22.5.18	System - 19 Positions	1	\$ 217,067.79	\$ 83,719.51	\$ 8,454.45	\$ 808,054.30	\$ 9,722.62
22.5.19	System - 20 Positions	1	\$ 222,080.39	\$ 84,047.26	\$ 8,836.01	\$ 836,288.25	\$ 10,161.41
22.5.20	At the time of installation, the cost of an additional position for a call handling system over 20 positions including all connectivity within the PSAP.	1	\$ 18,853.62	\$ 327.75	\$ 381.56	\$ 42,074.97	\$ 438.79
22.5.21	After installation, the cost of an additional position for a call handling system, including all hardware, software, training, cabling, and any additional materials necessary for install.	1	\$ 18,853.62	\$ 5,103.75	\$ 381.56	\$ 46,850.97	\$ 438.79

22.6 - 9-1-1 CPE SYSTEM ITEMIZED COST WORKSHEET

Bidder's Name: Motorola Solutions

(a.)	(b.)	(c.)	(d.)	(e.)	(f.)	(g.)	(h.)
Line Item #	Itemized Description	Unit of Measure Each	Equipment Unit Price	Implementation Unit Price	Monthly Maintenance Rate Years 1-5	Cost CPE System Itemized for 5 Years $c*[d+e+(f*60)]$	Additional Monthly Maintenance Rate Beyond Year 5
22.6.1	Legacy Network Interface card with a minimum of 4 ports to accommodate CAMA or 10-digit.	1	\$ 1,540.51	N/A	N/A	\$ 1,540.51	\$ 38.33
22.6.2	Chassis to mount hardware with all required interconnect cabling.	1	Included				
22.6.3	Firewall with all required cabling	1	\$ 2,225.69	N/A	N/A	\$ 2,225.69	N/A
22.6.4	Router with all required cabling	1	\$ 13,639.51	\$ 4,000.00	N/A	\$ 17,639.51	N/A
22.6.5	Gateway with required cabling	1	\$ 10,589.05	\$ 18,000.00	\$ 127.62	\$ 36,246.25	\$ 146.76

22.7 - Host Remote							
Bidder's Name: Motorola Solutions Manufacturer/Model: VESTA 911							
(a.)	(b.)	(c.)	(d.)	(e.)	(f.)	(g.)	(h.)
Line Item #	Configuration Title	Unit of Measure Each	Equipment Unit Price	Implementation Unit Price	Monthly Maint. Rate Years 1-5	Cost for CPE System Host-Remote for 5 Years c*[d+e+(f*60)]	Additional Monthly Maintenance Rate Beyond Year 5
22.7.1	The first Host of a Host-Remote System, including all backroom equipment	1	\$ 104,861.17	\$ 40,349.84	\$ 600.73	\$ 181,254.81	\$ 690.84
22.7.2	The second or additional Host of a Host- Remote System, including all backroom equipment	1	\$ 104,861.17	\$ 40,349.84	\$ 600.73	\$ 181,254.81	\$ 690.84
22.7.3	Remote PSAP with 1 position including all connectivity within the PSAP	1	\$ 45,269.24	\$ 38,380.48	\$ 555.56	\$ 116,983.32	\$ 638.89
22.7.4	Remote PSAP with 2 positions including all connectivity within the PSAP.	1	\$ 50,018.03	\$ 38,690.98	\$ 966.48	\$ 146,697.81	\$ 1,111.45
22.7.5	Remote PSAP with 3 positions including all connectivity within the PSAP.	1	\$ 54,766.81	\$ 39,001.48	\$ 1,377.39	\$ 176,411.69	\$ 1,584.00
22.7.6	Remote PSAP with 4 positions including all connectivity within the PSAP.	1	\$ 59,515.59	\$ 39,311.98	\$ 1,788.31	\$ 206,126.17	\$ 2,056.56
22.7.7	Remote PSAP with 5 positions including all connectivity within the PSAP.	1	\$ 64,264.38	\$ 39,622.48	\$ 2,199.23	\$ 235,840.66	\$ 2,529.12
22.7.8	Remote PSAP with 6 positions including all connectivity within the PSAP.	1	\$ 69,013.16	\$ 39,932.98	\$ 2,610.15	\$ 265,555.14	\$ 3,001.67
22.7.9	Remote PSAP with 7 positions including all connectivity within the PSAP.	1	\$ 73,761.94	\$ 40,243.48	\$ 3,021.07	\$ 295,269.62	\$ 3,474.23
22.7.10	Remote PSAP with 8 positions including all connectivity within the PSAP.	1	\$ 78,510.73	\$ 40,553.98	\$ 3,431.99	\$ 324,984.11	\$ 3,946.79
22.7.11	Remote PSAP with 9 positions including all connectivity within the PSAP.	1	\$ 83,259.51	\$ 40,864.48	\$ 3,842.91	\$ 354,698.59	\$ 4,419.35
22.7.12	Remote PSAP with 10 positions including all connectivity within the PSAP.	1	\$ 88,008.29	\$ 41,174.98	\$ 4,253.83	\$ 384,413.07	\$ 4,891.90
22.7.13	Remote PSAP with 11 positions including all connectivity within the PSAP.	1	\$ 92,757.08	\$ 41,485.48	\$ 4,664.75	\$ 414,127.56	\$ 5,364.46
22.7.14	Remote PSAP with 12 positions including all connectivity within the PSAP.	1	\$ 97,505.86	\$ 41,795.98	\$ 5,075.67	\$ 443,842.04	\$ 5,837.02
22.7.15	Remote PSAP with 13 positions including all connectivity within the PSAP.	1	\$ 102,254.64	\$ 42,106.48	\$ 5,486.59	\$ 473,556.52	\$ 6,309.57
22.7.16	Remote PSAP with 14 positions including all connectivity within the PSAP.	1	\$ 107,003.43	\$ 42,416.98	\$ 5,897.50	\$ 503,270.41	\$ 6,782.13
22.7.17	Remote PSAP with 15 positions including all connectivity within the PSAP.	1	\$ 127,120.57	\$ 45,101.23	\$ 5,804.20	\$ 520,473.80	\$ 6,674.83
22.7.18	Remote PSAP with 16 positions including all connectivity within the PSAP.	1	\$ 132,133.17	\$ 45,428.98	\$ 6,185.76	\$ 548,707.75	\$ 7,113.62
22.7.19	Remote PSAP with 17 positions including all connectivity within the PSAP.	1	\$ 137,145.78	\$ 45,756.73	\$ 6,567.32	\$ 576,941.71	\$ 7,552.41

22.7.20	Remote PSAP with 18 positions including all connectivity within the PSAP.	1	\$ 142,158.38	\$ 46,084.48	\$ 6,948.88	\$ 605,175.66	\$ 7,991.21
22.7.21	Remote PSAP with 19 positions including all connectivity within the PSAP.	1	\$ 147,170.98	\$ 46,412.23	\$ 7,330.43	\$ 633,409.01	\$ 8,430.00
22.7.22	Remote PSAP with 20 positions including all connectivity within the PSAP.	1	\$ 152,183.59	\$ 46,739.98	\$ 7,711.99	\$ 661,642.97	\$ 8,868.79
22.7.23	At the time of installation, the cost to add an additional position for a Remote PSAP configuration over 20 positions in a Host- Remote system including all connectivity within the PSAP, priced as each.	1	\$ 18,853.62	\$ 327.75	\$ 381.56	\$ 42,074.97	\$ 438.79
22.7.24	After intial installation, the cost to add an additional position to a Remote PSAP within a Host- Remote system including all hardware, software, training, cabling and any additional materials necessary for install, priced as each.	1	\$ 18,853.62	\$ 5,103.75	\$ 381.56	\$ 46,850.97	\$ 438.79
22.7.25	After intial installation, the cost at an individual Host to add another PSAP to an existing Host- Remote system, priced as each.	1	\$ 54,664.73	\$ 42,299.98		\$ 96,964.71	\$ -

22.8 - APPLICATIONS AND PERIPHERALS COST WORKSHEET

Bidder's Name: Motorola Solutions								
(a.)	(b.)	(c.)	(d.)	(e.)	(f.)	(g.)	(h.)	(i)
Line Item #	Application or Peripheral	Unit of Measure	Equipment Unit Price	Implementation Unit Price	Monthly Maintenance Rate Years 1-5	Cost for CPE Applications and Peripherals for 5 Years c*[d+e+(f*60)]	Additional Monthly Maintenance Rate Beyond Year 5	CPE Provider Agrees to provide this Item YES/NO
22.8.1	Geographical Information System (GIS) Mapping System functionality including all required server hardware and software, including a license as needed, in the PSAP backroom or Host location.	1	N/A	\$ 10,000.00	\$ 312.50	\$ 28,750.00	\$ 359.38	Yes
22.8.2	Geographical Information System (GIS) Mapping System functionality per position including all required hardware, software, including a license as needed, training, cabling and any additional materials for install.	1	N/A	N/A	\$ 165.00	\$ 9,900.00	\$ 189.75	Yes
22.8.3	Digital Voice Logging Recorder (DVLR) with maximum of 64 analog or digital channels including all required hardware, software, including a license as needed, training, cabling and any additional materials for install.	1	N/A					No
22.8.4	Digital Voice Logging Recorder (DVLR) with minimum of 65 analog or digital channels including all required hardware, software, including a license as needed, training, cabling and any additional materials for install.	1	N/A					No
22.8.5	External Time Source (Net clock)	1	\$ 22,680.25	N/A	N/A	\$ 22,680.25	N/A	Yes
22.8.6	Real-Time Call Status System	1	\$ 5,599.18	\$ 900.00	\$ 392.50	\$ 30,049.18	\$ 451.38	Yes
22.8.7	Real-Time Call Status Display	1	N/A					No
22.8.8	IP Phone Set	1	\$ 808.63	\$ 890.30	\$ 35.75	\$ 3,843.93	\$ 41.11	Yes
22.8.9	Automatic Call Distribution (ACD) Site Activation functionality including all required server hardware and software, including a license as needed, in the PSAP backroom or Host location.	1	N/A	N/A	\$ 1,327.30	\$ 79,638.00	\$ 1,526.40	Yes
22.8.10	Automatic Call Distribution (ACD) functionality per position/Agent including all required hardware, software, including a license as needed, training, cabling and any additional materials for install.	1	N/A	N/A	\$ 420.60	\$ 25,236.00	\$ 483.69	Yes
22.8.11	Management Information System (MIS) functionality including all required server hardware and software, including a license as needed, in the PSAP backroom or Host location.	1	\$ 28,180.10	\$ 4,785.07	Included in ACD MRC	\$ 32,965.17	Included in ACD MRC	Yes
22.8.12	Management Information System (MIS) functionality per position including all required hardware, software, including a license as needed, training, cabling and any additional materials for install.	1	N/A	N/A	Included in ACD MRC	\$ -	Included in ACD MRC	Yes
22.8.13	One time 1-3 month API development outside of NENA i3 and SOW requirements	1				\$ 25,000.00		Yes

22.8.14	One time 3-6 month API development outside of NENA i3 and SOW requirements	1				\$ 40,000.00		Yes
22.8.15	One time 6-9 month API development outside of NENA i3 and SOW requirements	1				\$ 70,000.00		Yes
22.8.16	New technology integration (MRC per position per month)	1	\$ 23,627.18	\$ 81,712.26	Included in ACD MRC	\$ 105,339.44	Included in ACD MRC	Yes

22.9 - LABOR RATES COST WORKSHEET

Bidder's Name : Motorola Solutions

(a.)	(b.)	(c.)
Line Item#	Labor Classification	Hourly Rate
22.9.1	Technician	\$ 167.50
22.9.2	System Engineer	\$ 176.19
22.9.3	Project Manager	\$ 176.19