

22.6 - ON PREM CPE BASIC STAND-ALONE SYSTEM COST WORKBOOK

Bidder's Name: Intrado Life & Safety, Inc.

Manufacturer/Model: VIPER

(a)	(b)	(c)	(d)	(e)	(f)	(g)
Line Item #	Item Description	Quantity	Equipment Price	Implementation Price	Monthly Maintenance Rate	5 Year Cost c*[d+e+(f*60)]
22.6.1	System - 2 Positions	1	\$ 136,231.81	\$ 76,394.52	\$ 1,446.00	\$ 299,386.33
22.6.2	System - 3 Positions	1	\$ 155,108.60	\$ 79,946.60	\$ 1,914.45	\$ 349,922.20
22.6.3	System - 4 Positions	1	\$ 171,520.12	\$ 81,190.86	\$ 2,354.32	\$ 393,970.18
22.6.4	System - 5 Positions	1	\$ 187,973.93	\$ 80,249.26	\$ 2,895.79	\$ 441,970.59
22.6.5	System - 6 Positions	1	\$ 204,255.40	\$ 83,312.36	\$ 3,308.34	\$ 486,068.16
22.6.6	System - 7 Positions	1	\$ 230,309.82	\$ 86,706.52	\$ 3,757.64	\$ 542,474.74
22.6.7	System - 8 Positions	1	\$ 247,005.12	\$ 87,049.55	\$ 4,173.62	\$ 584,471.87
22.6.8	System - 9 Positions	1	\$ 287,734.10	\$ 99,576.72	\$ 4,942.46	\$ 683,858.42
22.6.9	System - 10 Positions	1	\$ 287,695.73	\$ 97,956.17	\$ 5,049.45	\$ 688,618.90
22.6.10	System - 11 Positions	1	\$ 314,821.97	\$ 105,654.53	\$ 5,507.22	\$ 750,909.70
22.6.11	System - 12 Positions	1	\$ 332,195.44	\$ 108,261.68	\$ 5,909.92	\$ 795,052.32
22.6.12	System - 13 Positions	1	\$ 353,051.30	\$ 109,029.23	\$ 6,313.99	\$ 840,919.93
22.6.13	System - 14 Positions	1	\$ 370,352.85	\$ 109,788.22	\$ 6,713.57	\$ 882,955.27
22.6.14	System - 15 Positions	1	\$ 391,397.64	\$ 112,906.53	\$ 7,152.89	\$ 933,477.57
22.6.15	System - 16 Positions	1	\$ 408,787.92	\$ 115,657.09	\$ 7,552.83	\$ 977,614.81
22.6.16	System - 17 Positions	1	\$ 432,080.99	\$ 120,375.05	\$ 7,974.12	\$ 1,030,903.24
22.6.17	System - 18 Positions	1	\$ 449,492.64	\$ 123,159.68	\$ 8,373.73	\$ 1,075,076.12
22.6.18	System - 19 Positions	1	\$ 468,625.80	\$ 124,233.28	\$ 8,784.05	\$ 1,119,902.08
22.6.19	System - 20 Positions	1	\$ 486,036.82	\$ 127,049.85	\$ 9,182.77	\$ 1,164,052.87
22.6.20	At the time of installation, the cost of an additional position for a call handling system over 20 positions including all cabling within the PSAP.	1	\$ 17,699.31	\$ 4,229.59	\$ 419.46	\$ 47,096.50
22.6.21	After installation, the cost of an additional position for a call handling system, including all hardware, software, training, cabling, and any additional materials necessary for install.	1	\$ 19,231.40	\$ 6,511.38	\$ 446.02	\$ 52,503.98
	Subtotals:		\$ 5,951,608.71	\$ 1,939,238.67	\$ 104,172.64	\$ 14,141,205.78
	Total NRC (d+e):					\$ 7,890,847.38
	Total MRC (f):					\$ 104,172.64
	Total 5 Year Cost:					\$ 14,141,205.78

22.7 - ON PREM CPE HOST-REMOTE SYSTEM COST WORKBOOK

Bidder's Name: Intrado Life & Safety, Inc.

Manufacturer/Model: VIPER

(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)
Line Item #	Item Description	Quantity	Equipment Price	Implementation Price	Monthly Maintenance Rate	5 Year Cost c*[d+e+(f*60)]	Vendor to Provide (Y/N)
22.7.1	Side A and B of a Host-Remote System, including all backroom equipment	1	\$ 277,125.35	\$ 162,189.45	\$ 929.42	\$ 495,080.00	Y
22.7.2	Remote PSAP with 1 position including all connectivity within the PSAP	1	\$ 76,734.65	\$ 66,671.93	\$ 601.31	\$ 179,485.18	Y
22.7.3	Remote PSAP with 2 positions including all connectivity within the PSAP	1	\$ 92,415.82	\$ 64,438.34	\$ 1,028.40	\$ 218,558.16	Y
22.7.4	Remote PSAP with 3 positions including all connectivity within the PSAP	1	\$ 109,913.46	\$ 63,792.67	\$ 1,442.36	\$ 260,247.73	Y
22.7.5	Remote PSAP with 4 positions including all connectivity within the PSAP	1	\$ 126,104.93	\$ 65,862.12	\$ 1,843.54	\$ 302,579.45	Y
22.7.6	Remote PSAP with 5 positions including all connectivity within the PSAP	1	\$ 146,215.91	\$ 64,725.31	\$ 2,309.07	\$ 349,485.42	Y
22.7.7	Remote PSAP with 6 positions including all connectivity within the PSAP	1	\$ 159,807.81	\$ 67,459.23	\$ 2,741.10	\$ 391,733.04	Y
22.7.8	Remote PSAP with 7 positions including all connectivity within the PSAP	1	\$ 177,804.48	\$ 70,447.46	\$ 3,140.22	\$ 436,665.14	Y
22.7.9	Remote PSAP with 8 positions including all connectivity within the PSAP	1	\$ 193,699.57	\$ 70,932.59	\$ 3,518.98	\$ 475,770.96	Y
22.7.10	Remote PSAP with 9 positions including all connectivity within the PSAP	1	\$ 212,790.85	\$ 71,597.02	\$ 3,900.10	\$ 518,393.87	Y
22.7.11	Remote PSAP with 10 positions including all connectivity within the PSAP	1	\$ 231,803.25	\$ 79,734.22	\$ 4,316.96	\$ 570,555.07	Y
22.7.12	Remote PSAP with 11 positions including all connectivity within the PSAP	1	\$ 256,285.41	\$ 83,968.70	\$ 4,727.85	\$ 623,925.11	Y
22.7.13	Remote PSAP with 12 positions including all connectivity within the PSAP	1	\$ 272,746.57	\$ 86,474.88	\$ 5,096.26	\$ 664,997.05	Y
22.7.14	Remote PSAP with 13 positions including all connectivity within the PSAP	1	\$ 296,450.10	\$ 86,920.05	\$ 5,441.46	\$ 709,857.75	Y
22.7.15	Remote PSAP with 14 positions including all connectivity within the PSAP	1	\$ 312,814.69	\$ 87,763.46	\$ 5,807.34	\$ 749,018.55	Y
22.7.16	Remote PSAP with 15 positions including all connectivity within the PSAP	1	\$ 332,711.37	\$ 92,456.30	\$ 6,212.92	\$ 797,942.87	Y
22.7.17	Remote PSAP with 16 positions including all connectivity within the PSAP	1	\$ 349,537.69	\$ 95,583.81	\$ 6,586.88	\$ 840,334.30	Y
22.7.18	Remote PSAP with 17 positions including all connectivity within the PSAP	1	\$ 371,313.80	\$ 98,237.69	\$ 6,973.79	\$ 887,978.89	Y
22.7.19	Remote PSAP with 18 positions including all connectivity within the PSAP	1	\$ 388,518.00	\$ 102,728.05	\$ 7,354.68	\$ 932,526.85	Y
22.7.20	Remote PSAP with 19 positions including all connectivity within the PSAP	1	\$ 406,552.60	\$ 103,798.70	\$ 7,731.95	\$ 974,268.30	Y
22.7.21	Remote PSAP with 20 positions including all connectivity within the PSAP	1	\$ 423,006.18	\$ 106,440.36	\$ 8,098.26	\$ 1,015,342.14	Y
22.7.22	At the time of installation, the cost to add an additional position for a Remote PSAP over 20 positions in a Host- Remote system including all connectivity within the PSAP, priced as each.	1	\$ 16,719.87	\$ 3,941.96	\$ 387.47	\$ 43,910.03	Y
22.7.23	After intial installation, the cost to add an additional position to a Remote PSAP within a Host-Remote system including all hardware, software, training, cabling and any additional materials necessary for install, priced as each.	1	\$ 18,162.38	\$ 6,053.21	\$ 412.09	\$ 48,940.99	Y
	Subtotals:		\$ 5,249,234.74	\$ 1,802,217.51	\$ 90,602.41	\$ 12,487,596.85	
	Total NRC (d+e):					\$ 7,051,452.25	
	Total MRC (f):					\$ 90,602.41	
	Total 5 Year Cost:					\$ 12,487,596.85	

22.8 - ON PREM CPE ITEMIZED COST WORKBOOK

Bidder's Name: Intrado Life & Safety, Inc.

Manufacturer/Model: VIPER

(a)	(b)	(c)	(d)	(e)	(f)	(g)
Line Item #	Item Description	Quantity	Equipment Price	Implementation Price	Monthly Maintenance Rate	5 Year Cost c*[d+e+(f*60)]
22.8.1	Legacy Network Interface card with a minimum of 4 ports to accommodate CAMA or 10-digit.	1	\$ 2,985.19	\$ 5,785.40	\$ -	\$ 8,770.59
22.8.2	Chassis to mount hardware with all required interconnect cabling.	1	\$ 1,279.83	\$ 6,303.95	\$ -	\$ 7,583.78
22.8.3	Firewall with all required cabling.	1	\$ 3,675.22	\$ 9,934.32	\$ 94.07	\$ 19,253.74
22.8.4	Router with all required cabling.	1	\$ 4,151.91	\$ 9,979.31	\$ -	\$ 14,131.22
22.8.5	Gateway with required cabling.	1	\$ 13,830.32	\$ 6,808.98	\$ -	\$ 20,639.30
	Subtotals:		\$ 25,922.47	\$ 38,811.96	\$ 94.07	\$ 70,378.63
	Total NRC (d+e):					\$ 64,734.43
	Total MRC (f):					\$ 94.07
	Total 5 Year Cost:					\$ 70,378.63

*Items on this tab (22.8 Itemized) are only to be used and ordered upon initiation by the 9-1-1 Branch. All initial deployment equipment is included in the base price.

22.9 - ON PREM CPE OPTIONAL APPLICATIONS AND PERIPHERALS COST WORKBOOK

Bidder's Name: Intrado Life & Safety, Inc.

Manufacturer/Model: VIPER

(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)
Line Item #	Item Description	Quantity	Equipment Price	Implementation Price	Monthly Maintenance Rate	5 Year Cost c*[d+e+(f*60)]	Vendor to Provide (Y/N)
22.9.1	Geographical Information System (GIS) Mapping System functionality including all required server hardware and software, including licenses as needed, in the PSAP backroom and workstations. (Per position)	1	\$ 600.64	\$ 17,264.30	\$ 373.39	\$ 40,268.34	Y
22.9.2	Digital Voice Logging Recorder (DVL) with maximum of 64 analog or digital channels including all required hardware, software, including a license as needed, training, cabling and any additional materials for install. (Per PSAP)	1	\$ -	\$ -	\$ -	\$ -	N
22.9.3	Digital Voice Logging Recorder (DVL) with minimum of 65 analog or digital channels including all required hardware, software, including a license as needed, training, cabling and any additional materials for install. (Per PSAP)	1	\$ -	\$ -	\$ -	\$ -	N
22.9.4	External Time Source (Net clock) (Per PSAP)	1	\$ -	\$ -	\$ -	\$ -	N
22.9.5	Real-Time Call Status System and Display (Per display)	1	\$ 13,253.51	\$ 9,507.37	\$ -	\$ 22,760.88	Y
22.9.6	IP Phone Set (Per phone)	1	\$ 1,768.33	\$ 5,670.55	\$ 60.29	\$ 11,056.28	Y
22.9.7	Automatic Call Distribution (ACD) Site Activation functionality including all required server hardware and software, including licenses as needed, in the PSAP backroom and workstation. (Per PSAP)	1	\$ 2,676.94	\$ 16,043.24	\$ -	\$ 18,720.18	Y
22.9.8	Automated Abandoned Callback (AAC) functionality (Per PSAP)	1	\$ -	\$ 5,513.09	\$ -	\$ 5,513.09	Y
22.9.9	AI based Translation and Transcription services for voice traffic (Per PSAP equipment and implementation, per call monthly)	10000	\$ -	\$ 1,547.33	\$ 0.40	\$ 241,547.33	Y
22.9.10	Geographical based call screening/triage (Per PSAP)	1	\$ -	\$ 5,513.09	\$ -	\$ 5,513.09	Y
22.9.11	AI non-emergency call answering (Per PSAP equipment and implementation, per call monthly)	10000	\$ -	\$ 75,000.00	\$ 1.00	\$ 675,000.00	Y
22.9.12	Push/Pull Multimedia for voice, video, or location (outside of natively delivered media) (Per PSAP)	1	\$ -	\$ 12,298.72	\$ 990.42	\$ 71,723.92	Y
22.9.13	Management Information System (MIS) functionality including all required server hardware and software, including licenses as needed, in the PSAP backroom and workstations. (Per PSAP)	1	\$ -	\$ -	\$ -	\$ -	N
22.9.14	One time 1-3 month API development outside of NENA i3 and SOW requirements	1		\$ 124,900.54		\$ 124,900.54	Mandatory
22.9.15	One time 3-6 month API development outside of NENA i3 and SOW requirements	1		\$ 247,350.81		\$ 247,350.81	Mandatory
22.9.16	One time 6-9 month API development outside of NENA i3 and SOW requirements	1		\$ 369,801.08		\$ 369,801.08	Mandatory
22.9.17	New technology integration (MRC per position per month)						
	Subtotals:		\$ 18,299.42	\$ 890,410.12	\$ 1,425.50	\$ 1,834,155.54	
	Total NRC (d+e):					\$ 908,709.54	
	Total MRC (f):					\$ 1,425.50	
	Total 5 Year Cost:					\$ 1,834,155.54	

22.10 - ON PREM CPE LABOR RATES COST WORKBOOK

Bidder's Name: Intrado Life & Safety, Inc.
Manufacturer/Model: VIPER

(a)	(b)	(c)	(d)	(e)
Line Item #	Item Description	Estimated Annual Hours	Hourly Rate	5 Year Cost c*d*5
22.10.1	Technician	1	\$ 275.00	\$ 1,375.00
22.10.2	System Engineer	1	\$ 275.00	\$ 1,375.00
22.10.3	Project Manager	1	\$ 275.00	\$ 1,375.00
	Total 5 Year Cost:			\$ 4,125.00

*Items on this tab (22.10 Labor Rates) are only to be used and ordered upon initiation by the 9-1-1 Branch. All labor for install, configuration, maintenance, and i3 upgrade is to be included in the base price.