

FY 2019 Emergency Management Performance Grant (EMPG) Application Workshop



September 2019





Today's Topics

1) EMPG Objective-Overview

- Key Changes
- Allowable Costs
- Unallowable Costs

2) EMPG Requirements

- Training and Exercise Requirements
- Match/Cost Sharing
- Performance Reports

3) Application Components





EMPG Objective

To assist state, local, and tribal governments in preparing for all-hazards.

To support a comprehensive, all-hazards emergency preparedness system by building and sustaining the core capabilities contained in the <u>National Preparedness Goal</u> (NPG).



National Preparedness Goal Second Edition Sequender 2015





EMPG Objective

The EMPG Program supports investments that improve the ability of jurisdictions to:

- <u>Prevent</u> a threatened or an actual act of terrorism;
- <u>Protect</u> our citizens, residents, visitors, and assets against the greatest threats and hazards;
- <u>Mitigate</u> the loss of life and property by lessening the impact of future disasters;
- <u>Respond</u> quickly to save lives, protect property and the environment, and meet basic human needs in the aftermath of a catastrophic incident; and
- <u>Recover</u> through a focus on the timely restoration, strengthening, and revitalization of infrastructure, housing, and sustainable economy, as well as health, social, cultural, historic, and environmental fabric of communities affected by a catastrophic incident.





EMPG Overview

- FY 2019 EMPG Key Changes
- EMPG Allowable Costs
- EMPG Unallowable Costs





FY 2019 EMPG Key Changes

- The Period of Performance will be 24 months in FY 2019; in FY 2018, the period of performance was 12 months.
- Preparedness Grants Manual (New), in addition to the NOFO.
- The Project Descriptions tab in the FY 2019 Workbook has been removed. Project Descriptions are now incorporated as part of the Project Ledger tab. Match descriptions are incorporated as part of the Match tab.
- Starting in FY 2019, all EMPG Subrecipients' projects must align to the <u>California Homeland Security Strategy Goals</u>.
- All Subrecipients will be required to complete and include the Certification Regarding Lobbying form as part of the application package.
- All Subrecipients should be reporting expenditures and requesting funds at least semi-annually throughout the performance period.





EMPG Allowable Costs

POETE

- Planning
- Organization
- Equipment
- Training
- Exercises

- Maintenance & Sustainment
- Construction & Renovation
- Management & Administration
- Indirect Costs

Resource: FY 2019 FEMA Preparedness Grants Manual, EMPG Appendix Page H-12 to H-20.





POETE Examples

Planning – Emergency Operations Plans

Organization – Staffing costs: salary, overtime, time off, and benefits

Equipment – Interoperable Communications

Training – Travel and tuition expenses

Exercise – Critical Power Failure, Care & Shelter, Chemical Accident





EMPG Allowable Costs

Maintenance & Sustainment

- Maintenance Contracts
- Warranties
- Repair/Replacement Costs
- Upgrades
- User Fees
- Licenses

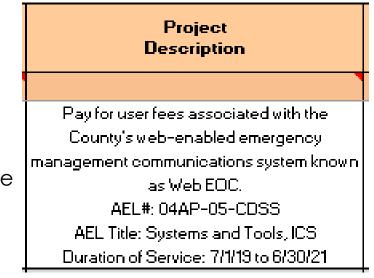






Maintenance & Sustainment – FMFW Project Ledger

- The following information for preexisting equipment should be input in the Project Description field:
 - The AEL Number and AEL Title
 - Duration of service:
 - Cannot exceed the Period of Performance
 - Identify consultant / contractor (Consultant Contractor tab)







EMPG Allowable Costs

CONSTRUCTION & RENOVATION *

Primary/main Emergency Operations Center

<u>Construction</u>

New building or expanding footprint of an existing EOC

• <u>Renovation</u>

Internal improvements to an existing EOC

*Both require written FEMA approval (up to a year long process).





EMPG Allowable Costs

Management & Administration (M&A)

M&A costs are necessary costs incurred in direct support of the grant or as a consequence of the grant.

- Activities directly relating to the management and administration of EMPG
- Financial management and reporting
- May use up to five percent (5%) of the Subaward
 - Reimbursed up to 5% of the total expended federal share at the time of request





EMPG Unallowable Costs

- Unallowable Equipment: Grant funds must comply with <u>IB</u> <u>426</u>
 - Expenditures for weapons systems, weapons, ammunition, weaponized vehicles, and riot suppression gear
- Costs to support hiring sworn public safety officers for the purposes of fulfilling traditional public safety roles
- Positions or items purchased to supplant appropriated funds
- Activities and projects unrelated to the EMPG Program

Resource: FY 2019 FEMA Preparedness Grants Manual, EMPG Appendix Page H-21.

EMPG REQUIREMENTS: TRAINING & EXERCISES

FY 2019 Emergency Management Performance Grant Program







Multi-year Training & Exercise Plan (MY-TEP)

- Link to the NPG Core Capabilities
- Be updated & submitted annually
- At a minimum, cover this two-year period: January 1, 2020 – December 31, 2021
- Email by September 30, 2019 to:
 - EMPG Program Representative
 - MY-TEP Point of Contact (POC) at <u>exercise@caloes.ca.gov</u>





Training Feedback Number

- A Training Feedback Number must be obtained at least 30 days prior to the training event.
- A <u>Training Request Form</u> is required to obtain a feedback number.
 - Submit the form to <u>training@caloes.ca.gov</u>



After Action Report/Improvement Plan (AAR/IP)

- Completed by the host of any EMPG-funded exercise
- Submitted, <u>no later than 90 days after completion</u> <u>of the exercise</u>, to:

1) The HSEEP email address at <u>hseep@fema.dhs.gov</u>

2) Your EMPG Program Representative

• All AAR/IPs must be submitted by June 30, 2021



Homeland Security Exercise and Evaluation Program (HSEEP)





Personnel Training Requirements

All EMPG Program-funded personnel, including M&A staff, and any staff being used for match must:

• Complete training by June 30, 2021

<u>Required Trainings:</u>

- National Incident Management System (NIMS) Training
- FEMA Professional Development Series (PDS)





Training Requirement

NIMS Training:

- IS 100 Intro to ICS
- IS 200 Basic Incident Command System for Initial Response
- IS 700 Intro to NIMS
- IS 800 Intro to NRF

FEMA PDS:

- IS 120.c Intro to Exercises
- IS 230.d Fundamentals of Emergency Management
- IS 235.c Emergency Planning
- IS 240.b Leadership and Influence
- IS 241.b Decision Making and Problem Solving
- IS 242.b Effective Communication
- IS 244.b Developing and Managing Volunteers

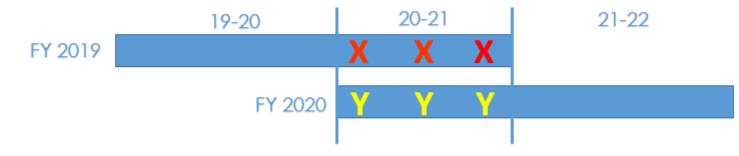




Personnel Exercise Requirements

All EMPG Program-funded personnel, including M&A staff, and any staff being used for match must:

- Participate in no less than three exercises in the 24-month Period of Performance
- Any level of participation is acceptable
- Each set of Period of Performance exercises must be unique



EMPG REQUIREMENT: MATCH

FY 2019 EMERGENCY MANAGEMENT PERFORMANCE GRANT PROGRAM









Match/Cost Share

A **dollar-for-dollar** cost match is required under the EMPG Program.

Types of Match

- **Cash Match** Non-federal cash spent for EMPGeligible activities/projects.
- In-Kind Match The value of something received or provided by a third-party that does not have a cost associated with it. Contributions of the value of property or services in lieu of cash which benefit the EMPG Program. This type of match must be supported with source documentation.





Match Clarification

2 C.F.R. § 200.306;

- To meet matching requirements, the recipient contributions must be verifiable, reasonable, allowable, allocable, necessary under the grant program, and in compliance with all applicable Federal requirements and regulations.
- "These non-Federal contributions have the same eligibility requirements as the Federal share." (NOFO, p. 8)
 - All 100% match items must adhere to the same federal requirements that govern their corresponding EMPGfunded projects (EHP, T&E, Procurement, etc.)
 - T&E requirement does not apply to personnel used as inkind match





Match

EMPG funds must be met **dollar-for-dollar** by the Subrecipient.* **Match Type:**

 100% – Project is 100% federally funded through the EMPG subaward. Subrecipient must fund a <u>different</u> EMPG-eligible project of equal or greater value.

Contribution Type:

- Cash Match
- In-Kind Match



50% – Project is 50% federally funded through the EMPG subaward. Subrecipient will share in the cost of the <u>same</u> project, paying for the other half.

Contribution Type:

Cash Match



*All non-federal contributions have the same eligibility requirements as the federal share (T&E, EHP, Procurement, etc.).





100% EMPG / 100% Local funds

• Example:

Project: 30 Interoperable Radios Costs: \$50,000 (Including tax, shipping, etc.)

EMPG Share

- Local Share
- 100% * \$50,000 = \$50,000
- EMPG: \$50,000

- 100% * \$50,000 = \$50,000
- Local Funds: \$50,000



State Goals	Direct / Subaward	Project 🔻	Project Title	Project Description	Funding Source	Discipline	Solution Area 🖵	Solution Area Sub-Category	Core Capabilities	Capability Building	Deployable / Shareable	Total Budgeted Cost
												\$50,000
Goal #4	Direct	A	Interoperable Radios	Purchase 30 Interoperable radios for the county to use in the event of a disaster.	EMPG	EMG	Equipment	Interoperable Communications Equipment	Operational Communications	Build	Both	50,000

Project *	Direct / Subaward	Project Title	Match Description	Discipline	Solution Area	Solution Area Sub-Category	Type of Match	Total Budgeted Match
								\$50,000
A	Direct	Interoperable Radios	Project A is 100% cash match from local funds for OES personnel costs.	EMG	Organization	Staffing	Cash Match	50,000





50% EMPG / 50% Local funds

• Example:

Project: 30 Interoperable Radios Costs: \$50,000 (Including tax, shipping, etc.)

EMPG Share

- 50% * \$50,000 = \$25,000
- EMPG: \$25,000

- Local Share
- 50% * \$50,000 = \$25,000
- Local Funds: \$25,000



State Goals	Direct / Subaward	Project v	Project Title	Project Description	Funding Source	Discipline	Solution Area	Solution Area Sub-Category	Core Capabilities	Capability Building	Deployable / Shareable	Total Budgeted Cost
												\$25,000
Goal #4	Direct	A	Interoperable Radios	Purchase 30 Interoperable radios for the county to use in the event of a disaster.	EMPG	EMG	Equipment	Interoperable Communications Equipment	Operational Communications	Build	Both	25,000

Project	Direct / Suba v ard	Project Title	Match Description	Discipline	Solution Area 🚽	Solution Area Sub-Category	Type of Match	Total Budgeted Match
								\$25,000
А	Direct	Interoperable Radios	Project A is 50% cost share from local funds.	EMG	Equipment	Interoperable Communications Equipment	Cash Match	25,000

EMPG REQUIREMENTS: PERFORMANCE REPORTS

FY 2019 EMERGENCY MANAGEMENT PERFORMANCE GRANT PROGRAM









Subrecipients must submit quarterly Performance Reports on EMPG project status, training and exercise data, and other metrics that are required by FEMA.

FY19 Emergency Management Performance Grant Performance Report

The FY 2019 Emergency Management Performance Grant (EMPG) Performance Report must be updated quarterly with cumulative information.

Part I: General Information

Provide the following required general information.

Jurisdiction:	Utopia County
Date of Report: This date must be after the last day of the quarters for which you are reporting	10/1/2019
Reporting Period:	1st Quarter - July 1 - Sept 30
Subaward Number:	2019-0003





- List project letters and titles from the FMFW's Project Ledger
- Tasks to be completed
- Status: Not started, On-Time, Complete, Delayed or Cancelled
- Summary of activities to complete the tasks

Part II: Grant Activities

Provide the following required general information.

Utopia County

				Activity	Tasks To Be Completed	Status	Activity Summary
State	Direct /	Desires	Project	Addity		otatus	Activity outliniary
Goals	Subaward	Project	Title	Project A:		On-Time	1st Quarter
				County OES Staff	-Participate in exercises		Support,
				Salaries and Benefits	and workshops		participate and
					-Coordinator chairs the		maintain the OA's
	Direct	A	County OES Staff salaries and benefits		Utopia County Disaster		emergency
	Direct		County DED Crain Sciences and Derreints		Council and Utopia		management
			Full scale Exercise - Commercial Plane		County Anti-terrorism		capabilities
	Direct	В			Council		needed for grant
			Crash		-Coordinator with		management,
	Subaward	с	Church I have in Destable Destine		outside agencies (e.g.,		training, project
	Subaward	<u>د</u>	City of Utopia - Portable Radios		Red Cross) to		management
					coordinate services		and emergency
					and efforts within		planning efforts.





Part III: Personnel Funding Data

- Personnel S&B calculated by totaling EMPG dollars allocated to staffing throughout the FMFW including the Match tab
- The number of emergency management personnel on the FMFW's Personnel tab

Part III: Personnel Funding Data

Report data on Emergency Management Personnel identified on the Financial Management Forms Workbook's (FMFW) Personnel Tab that are funded with EMPG funds.

Metric	Total
Identify the total amount of EMPG and	¢100.774
matching funds allocated to personnel salaries and benefits.	\$193,674
Identify the total number of emergency	
management personnel supported by EMPG funds (listed in the FMFW/Personnel Tab).	5





• Part IX: Self-certifying Regarding 100% Match Activities

Part IX: Self-certifying Regarding 100% Match Activities

To meet matching requirements, the subrecipient contributions must be verifiable, reasonable, allowable, allocable, necessary under the grant program, and in compliance with all applicable Federal requirements and regulations. These non-Federal contributions have the same eligibility requirements as the Federal share.

Match Activities	Yes	No	N/A
Check the box if all Match activities are in compliance with applicable Federal requirements and regulations for T&E, EHPs, Procurement, etc.			
If no, please explain:			





FY 2019 EMPG Performance Report Submission Instructions

- Submit an electronic copy via email to your EMPG Program Representative for review at least 7 days before the due date.
- They will provide feedback and direct the Subrecipient to submit the signed final electronic copy.





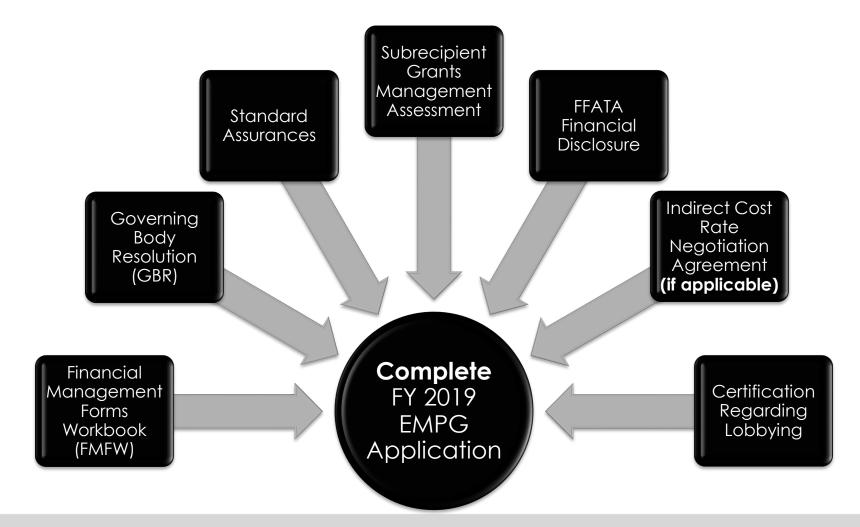
FY 2019 Emergency Management Performance Grant Program

APPLICATION COMPONENTS





EMPG Application Components







- Contains all EMPG project information and financial data.
- Each tab of the FMFW must be included with the initial application package.

Facesheet Auth Agent Contact Information Project Ledger Planning Organization Equipment Training Exercise M&A Indirect Costs Consultant-Contractor Personnel Match Auth. Agent ICR Sun
--

 If a tab will not be used, indicate "N/A" on the tab in Row 14.

11	Project	Direct / Subaward	Course Name	Funding Source
12				
14			N/A	
15				





Verify SAM Registration is Active

- Valid DUNS Number(s) and EIN/TIN are required
- All non-Federal entities who **create** a new account in SAM.gov must mail an original, signed notarized letter to the Federal Service Desk <u>within 60 days</u> of activation and must use the notarized letter templates from <u>fsd.gov</u>.
- The registration process may take up to four weeks.
- Must renew registration **annually**. Annual renewal does not require a notarized letter unless the Entity Administrator changes.
- Steps for updating your existing SAM entity registration can be found <u>here.</u>





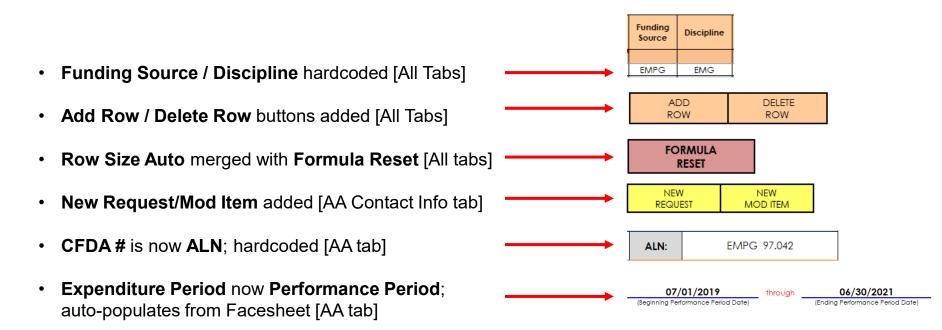
Authorized Agent Information

- Authorized Agent named at the bottom of the Face Sheet will receive all correspondence pertaining to the Subaward.
- Use the same titles that are on the Governing Body Resolution for the Face Sheet, Authorized Agent Contact Information and Authorized Agent tabs (and on all the application components).





FMFW Changes







FMFW – Project Ledger

FY 2018 Project Descriptions Tab:

Project	NPG Mission Area	NPG Core Capabilities	Project Description	Match Description	Need	Project Milestone & Justifications
Project A	Response	Planning	update their EOP over the course of FY18. This will ensure that the county's all-hazards	Project A is 100% cash match from local funds for the Emergency Manager's salary.	Happy County must update their EOP to address changing needs, include updated information, and revise annexes	At the 6 month mark, this project will be 50% complete and \$12,500 funds will be expended. At the 12 month mark, this project will be 100% complete and \$25,000 funds will be expended.
•						

FY 2019 Project Ledger:

State Goals	Direct / Subaward	Project	Project Title	Project Description	Funding Source	Discipline	Solution Area 🚽	Solution Area Sub-Category	Core Capabilities	Capability Building	Deployable / Shareable	Total Budgeted Cost
												\$25,000
Goal #6	Direct	A	Happy County EOP Update	Happy County will hire a consultant to update their EOP over the course of FY19. This will ensure that the county's all- hazards response planning effort incorporates current authorities, resources, and roles.	EMPG	EMG	Planning	Develop and Enhance Plans, Protocols, Programs, and Systems	Planning	Sustain	N/A	25,000





FMFW – Match Tab

FY 2018 Project Descriptions Tab:

			Need	Project Milestone & Justifications
Project A Response Planning This w res	odate their EOP over the course of FY18. will ensure that the county's all-hazards response planning effort incorporates	Project A is 100% cash match from local funds for the Emergency Manager's salary.	Happy County must update their EOP to address changing needs, include updated information, and revise annexes	At the 6 month mark, this project will be 50% complete and \$12,500 funds will be expended. At the 12 month mark, this project will be 100% complete and \$25,000 funds will be expended.

FY 2019 Match Tab:

Project	Direct / Subaward	Project Title	Match Description	Discipline	Solution Area	Solution Area Sub-Category	Type of Match	Total Budgeted Match
								\$25,000
A	Direct	Happy County EOP Update	Project A is 100% cash match from local funds for the Emergency Manager's salary.	EMG	Planning	Develop and Enhance Plans, Protocols, Programs, and Systems	Cash Match	25,000





Application Submission

- Submit your draft application for review at least 2 weeks prior to the due date.
- The reviewed, signed **hard copy** of the complete application packet must be received by Cal OES no later than **December 6**, **2019**.





Questions?



THE HOMELAND SECURITY GRANT PROGRAM

September 2019







What's on the Menu?

- 1. Program Guidance Updates
- 2. Key Points of Investment Justifications
- 3. FY 2020 HSGP Advance Applications/FMFW





Updates to the Guidance

DHS issues Information Bulletins (IBs) to provide updates, clarifications, and new requirements throughout the life of the grant.

Cal OES issues <u>Grant Management</u> <u>Memoranda</u> (GMMs) which provide additional information and requirements regarding HSGP funds.





Information Bulletins

- IB 439 Supplemental Cybersecurity IJ NCSR
- IB 436 Unaccompanied Children
- IB 432 Training Course and Approval
- IB 431 HSGP Fusion Centers
- IB 426 Controlled Equipment Recession
- IB 421a Clarification on PRICE Act
- IB 412 LETPA
- IB 379 Expedite Expenditures
- IB 336 Maintenance





NOFO/Program Appendix

• Notice of Funding Opportunity (NOFO)

Streamlined to provide guidance regarding the development and submission of an application directly to FEMA

• FEMA Preparedness Grants Manual

Developed to guide applicants and recipients of grant funding on how to manage their grants and other resources





Key Changes Nationwide Cybersecurity Review (NCSR):

- Is a no-cost, anonymous, and annual selfassessment designed to measure gaps and capabilities of state, local, tribal, territorial, nonprofit, and private sector agencies' cybersecurity programs
- Beginning with FY19 HSGP, NCSR is a required assessment for <u>all</u> Subrecipients of SHSP and UASI funding to be completed between <u>October</u> and <u>December 2019</u>





- Chief Information Officer (CIO), Chief Information Security Officer (CISO), or equivalent should complete NCSR
- If there is no CIO or CISO, most senior cybersecurity professional should complete NCSR



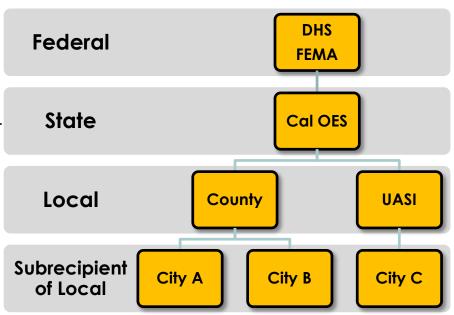


- Registration required for portal access
 - <u>Center for Internet Security (NCSR)</u>
- NCSR Portal
 - RSA Archer Suite Portal for NCSR
- Takes approx. 2-3 hours to complete
- Deadline to Cal OES December 16, 2019





- On behalf of your Subrecipients:
 - Ensure you receive certification that NCSR is complete
 - AA certifies to Cal OES that all subrecipients completed NCSR (list S/R and date completed)
 - Keep records







- Cal OES Subrecipients:
 - Submit PDF verifying own NCSR completion
 - AA must certify in writing, on behalf of Subrecipients at next tier, NCSR was completed (list Subrecipients and date completed in a spreadsheet)
- Additional guidance to be released
- IB 439 Supplemental Guidance for Cybersecurity Investments





Allowable Cost Matrix (NOFO Pg 21)

Matrix updated with allowable activities under HSGP

Allowable Program Activities	SHSP	UASI	OPSG
Allowable Planning Costs			
Developing hazard/threat-specific annexes	Y	Y	Ν
Developing and implementing homeland security support programs and adopting ongoing DHS/FEMA national initiatives	Y	Y	Ν
Developing related terrorism and other catastrophic event prevention activities	Y	Y	Ν
Developing and enhancing plans and protocols	Y	Y	Ν
Developing or conducting assessments	Y	Y	Ν
Hiring of full- or part-time staff or contract/consultants to assist with planning activities	Y	Y	Ν
Materials required to conduct planning activities	Y	Y	Ν
Travel/per diem related to planning activities	Y	Y	Y
Overtime and backfill costs (in accordance with operational Cost Guidance)	Y	Y	Y
Issuance of WHTI-compliant Tribal identification cards	Y	Ν	Ν





- "California Supplement to the Federal Notice of Funding Opportunity"
- Complements the annual Notice of Funding Opportunity from FEMA, including the new FEMA Preparedness Grants Manual
- Highlights Cal OES policies and requirements





Certification Regarding Lobbying:

- Subrecipients will be required to complete and include the <u>Certification Regarding</u> <u>Lobbying Form</u> as part of the application package to certify lobbying activities as stipulated by the Byrd Anti-Lobbying Amendment, 31 U.S.C. § 1352
- Posted on the Cal OES website





State Supplement Personnel Cap:

- State Homeland Security Program (SHSP) and Urban Area Security Initiative (UASI) funds may be used for personnel costs, totaling up to 50% of <u>each fund source</u>
- Subrecipient may request this requirement be waived by DHS/FEMA, via Cal OES
- Requests for personnel cap waivers must be submitted <u>separately for each fund source</u> in writing to the Program Representative on official letterhead





Personnel Cap cont.

- The waiver must address the following information:
 Documentation explaining why the cap should be waived; and
 - -A <u>budget</u> **and** <u>method</u> of calculation of personnel costs both in <u>percentages</u> of the Grant Award **and** in <u>total dollar</u> <u>amount</u> (waivers must be calculated separately for SHSP and UASI and include salary, fringe benefits, and any M&A costs).





Personnel Cap cont.

Example:

HSGP FY2018						
Total SHSP Award	\$	100,000.0				
Total UASI Award		100,000.0				
Total HSGP Award	\$	200,000.0				
Employee	\$S	HSP	%SHSP	\$U	ASI	%UASI
A	\$	10,000	10%	\$	-	0%
В	\$	15,000	15%	\$	5,000	5%
Ċ	\$	20,000	20%	\$	5,000	5%
D	\$	25,000	25%	\$	5,000	5%
Total	\$	70,000	70%	\$	15,000	15%





EOC Requirements/Form

- Originally tied to another federal grant program administered by Cal OES
- Subrecipients are no longer required to submit an EOC form for projects related to an EOC
- EOC Hold Trigger in FMFW Removed





What is Op OT?

- Costs associated with increased security measures
 - Critical Infrastructure Sites
 - High Risk Location
 - Enhance public safety during mass gatherings/high profile events
- Must be approved in advance by DHS/FEMA.
- Requests must be submitted to Cal OES at least <u>60</u> <u>days in advance</u> prior to the event.





How to Submit Requests for Op OT:

- Complete the <u>Request for Operational Overtime</u> form for all funding
- If using HSGP funds prior to FY18 and reprioritization \$\$
 - Aligns with IB 379
- If using FY18 and FY19 HSGP funds
 - Explain how the request meets the criteria of one or more of the Authorized Op OT Categories (page A-17 FY19 NOFO);
 - Addresses the threat environment relative to event/activity requiring Op OT and describe how the Op OT is responsive to the threat.
 - Identify Special Event Assessment Rating (SEAR 1-4)





- Wait for DHS approval may take more than 90 days
 - FEMA will consult/coordinate requests with DHS Office of Cyber & Infrastructure Analysis and/or the Office of Intelligence and Analysis
- Post-event OP OT will only be considered on a caseby-case basis when there are demonstrated exigent circumstances that prevented submission of the request in advance





"For Official Use Only"

If explaining the threat will require the sharing of classified information, the letter should state as such.





UASI Updates

- By December 31, 2019, States, territories and high-risk Urban Areas complete a Threat and Hazard Identification and Risk Assessment (THIRA) and Stakeholder Preparedness Review (SPR) for <u>all 32</u> core capabilities
- Beginning in 2019, a THIRA must be submitted every three years
- SPR will continue on an annual basis





UASI Updates

- Investments concerning communications must include the words "emergency communications" in the name to ease identification
- UASI Final Applications to Cal OES, must:
 - Include the Urban Area footprint
 - Include the Roster of UAWG Members
 - Ensure projects tie to a State Investment





FY19 & PROPOSED FY20 HSGP INVESTMENT JUSTIFICATIONS	CA HOMELAND SECURITY STRATEGY GOALS
 Strengthen Capabilities of the State Threat Assessment System 	 Enhance Information Collection, Analysis, and Sharing, in Support of Public Safety Operations across California
8. Strengthen Information Sharing and Collaboration	
2. Protect Critical Infrastructure and Key Resources	 Protect Critical Infrastructure and Key Resources from All Threats and Hazards
-	9. Strengthen Food and Agriculture Preparedness
3. Enhance Cybersecurity	 Strengthen Security and Preparedness across Cyberspace
 Strengthen Emergency Communications Capabilities Through Planning, Governance, Technology and Equipment 	 Strengthen Communications Capabilities Through Planning, Governance, Technology, and Equipment
5. Enhance Medical and Public Health Preparedness	7. Improve Medical and Health Capabilities
 Preventing Violent Extremism Through Multi- Jurisdictional/Inter-Jurisdictional Collaboration and Coordination 	10.Prevent Violent Extremism through Multi-Jurisdictional / Inter-Jurisdictional Collaboration and Coordination
 Enhance Community Resilience, Including Partnerships With Volunteers and Community Based Organizations and Programs 	5. Enhance Community Preparedness
 Enhance Multi-Jurisdictional/Inter-Jurisdictional All- Hazards Incident Planning, Response & Recovery Capabilities 	 Enhance Multi-Jurisdictional / Inter-Jurisdictional All- Hazards Incident Catastrophic Planning, Response, and Recovery Capabilities
Capabilites	8. Enhance Incident Recovery Capabilities
10. Homeland Security Exercise, Evaluation, and Training Programs	11.Enhance Homeland Security Exercise, Evaluation, and Training Programs





Investment Justification Guidance

The State of California Guidance for Writing FY 2019 Homeland Security Investment Justification Projects



- Defining and Developing Projects
- Aligning Projects to California's Investment Justification Areas
- Aligning Projects to Core Capabilities

October 2018





IJ #1: Strengthen the Capabilities of the State Threat Assessment System

- Only projects with a direct nexus to the state's <u>six fusion</u>
 <u>centers</u> fall under this IJ. <u>STATE's FUSION CENTER IJ</u>
 - Fusion center intelligence analyst salaries
 - Fusion center cybersecurity analyst salaries
 - Fusion center critical infrastructure protection analyst salaries





Fusion Center Requirements

- Fusion Center Projects must align to and reference performance areas of the annual Fusion Center Assessment
- Fusion Center Projects will be reviewed by DHS Office of Intelligence and Analysis
- Fusion Center Analysts must have qualifications that meet or exceed competencies identified in the Common Competencies for State, Local, and Tribal Intelligence Analysts.
- Cal OES Director's Letter, dated March 16, 2016





IJ #4: Strengthen Emergency Communications Capabilities Through Planning, Governance, Technology, and Equipment

- Mobile/Portable Radios
- 911 Dispatch Systems
- Integrated Public Alert and Warning Systems
- Communication Towers
- Public Information Officer training





Emergency Communications

- Projects must be compliant with SAFECOM Guidance (updated annually)
- Emergency Communication Projects will be reviewed by:
 - Statewide Interoperability Coordinator (SWIC) at Cal OES; and
 - DHS Office of Emergency Communications
- Emergency Communications Guidance
 - FY 2019 Preparedness Grant Manual Appendix A-42





Emergency Communications

- Projects must align with the Statewide Communication Interoperability Plan (SCIP)
- Identify the SCIP Goal # within the Project Description
- Example:

Purchase (6) dual-band handheld radios for the city Police Department to enhance interoperability with other public safety agencies (SCIP Goal #3)





California Statewide Communications Interoperability Plan (Cal-SCIP)

SAFECOM Category	Cal-SCIP Goal
Governance	1. Streamline interoperability planning efforts
	 Review, update, ensure consistency, and distribute policies and procedures as necessary, to all levels and disciplines (including IT)
Technology	3. Develop a common interoperability platform that leverages existing technology and infrastructure, and provides a migration toward emerging technologies*
	4. Encourage collaboration between Operational Areas and provide opportunities to demonstrate innovative interoperability solutions
	5. Leverage CASM and similar shared resources
Training & Exercises	 Develop a framework and regularly test interoperability equipment across all disciplines and encourage local adoption
	 Provide interoperable communications training opportunities using qualified instructors*
	8. Establish a working group to oversee all-hazards communications unit certification
Outreach & Information Sharing	 Maintain and enhance outreach program to leverage interoperability-related activities, including social media*
	10. Develop a mechanism for succession planning*
	11. Promote CASM and similar shared resources
Life-Cycle Funding	 12. Continue to identify a sustainable funding mechanism to support the following priorities*: Training SWIC position CalSIEC efforts Planning Area support





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California Statewide Communications Interoperability Plan (Cal-SCIP)



Individuals & Families Businesses & Organizations Se

Schools & Educators Governments & Tribal

Cal OES Divisions

Statewide Interoperability Coordinator (SWIC)

The SWIC is the central coordination point for interoperable emergency communications effort in the State of California.	Cal OES Divisions
The current SWIC is Budge Currier: Budge.Currier@CalOES.Ca.Gov (916-657-9911)	Public Safety Communications
Some of the SWIC responsibilities include:	CA 9-1-1 Emergency Communications Branch
 Develop and implement the National Emergency Communications Plan (NECP) and Statewide Communications Interoperability Plan (SCIP) 	CA 9-1-1 Operations Manual
Program Management	CA 9-1-1 Services & Contracts
Governance and Policy Development	CA 9-1-1 Technology
Grants Coordination	CA 9-1-1 Information
	FirstNet in California
Education and Outreach SWICs formally serve as members of the National Council of Statewide Interoperability Coordinators (NCSWIC), a national	CA Broadband Contracts and Services
governance body established to assist State and territory interoperability coordinators with promoting the critical importance of interoperable communications and best practices within their States and nationally.	California Interoperable Communications
	CA 9-1-1 Archive
	CA 9-1-1 Forms

Interoperability Documents

The following documents are State and Federal guidelines for interoperable communications:

- California Statewide Communications Interoperability Plan (CalSCIP)
- <u>California Interoperability Field Operations Guide (CalIFOG)</u>





IJ #6: Prevent Violent Extremism Through Multi-Jurisdictional/Inter-Jurisdictional Collaboration and Coordination

- Community-led efforts
- Aimed at improving coordination and collaboration among stakeholders
- To raise awareness
- For the indicators of homegrown violent extremism or domestic terrorism
- Through training and education initiatives, counter violent extremism messaging, building community trust, and strengthening intervention programs
- To mitigate the threat of violent extremism





IJ #10: Homeland Security Exercise, Evaluation, and Training Programs

- This investment area is about training and exercise infrastructure, and not specific trainings and exercises.
- Projects include:
 - Training and Exercise Program staff.
 - Equipment for multi-purpose training and exercise facilities.
 - Multi-year training and exercise plan updates or conferences.





FY2020 Advance Application

- FMFW v1.20 will be available on the Cal OES website
- Subrecipients should begin planning now in order to meet Advance Application due date
- Please identify/report any construction or renovation projects
- M&A scalable project





FY2020 Advance Application

Why do we need Scalable Projects?

- 700+ HSGP-Funded Projects in California
- Federal Application due within 45-60 Days of Notice of Funding Opportunity announcement
- Manual data entry





How to identify scalable projects

Proj. #	Project Title	Project Description
001	Swift Water Rescue Team Support	Support for multi-agency swift water rescue response training and equipment to maintain safe response. Teams are adding new members requiring basic swift water rescue technical training and current members require recurring perishable skills training. Teams are also in the need of equipment to maintain response capability.
002	Emergency Operations Center Training	Provide training in Emergency Operations Center functions and response operations/protocols in order to ensure that all staff is capable and confident in their respective roles while in the Emergency Operations Center.
003	Purchase Radios	Purchase portable radios to replace old and outdated radios or so supplement existing radio stock. Radio accessories
004	Multi Discipline Rescue Response Vehicle	A Multi-disciplinary rescue vehicle equipped to transport the marine unit equipment such as the Zodiac boat and dive unit equipment throughout the county. Additionally the vehicle will be equipped with communication gear to be used in conjunction with the United States Coast Guard, National Park Service, and other regional Marine Units, and local Fire and Law agencies. This will be a regional asset.





Changes to FY2020 FMFW

- EOC Hold Trigger removed
- Performance Bond Hold Trigger –
 added

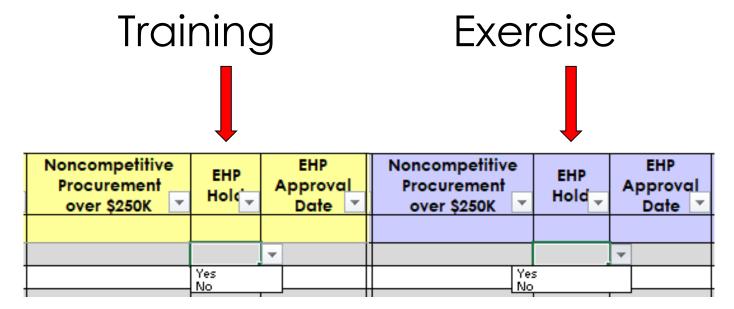
Acquisition Date	Noncompetitive Procurement over \$250k	Hold Trigger 🖵
		v
		ARL Aviation or Watercraft
		EHP EHP / Aviation or Watercra
		Performance Bond
		Performance Bond / Aviat No Hold Indicated





Changes to FY2020 FMFW

• EHP Hold Trigger – added for Training and Exercise Ledgers

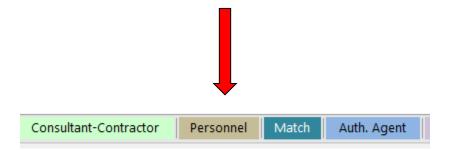






Changes to FY2020 FMFW

• Personnel Ledger – no longer used







FY2020 Advance Application Timeline (estimated)

Estimated Dates	Activity
January 31, 2020	Subrecipient Advance Applications Due to Cal OES
February 1, 2020	Anticipated release of NOFO
February 20, 2020	Final Allocations Released
March 2, 2020	Subrecipient revisions to scalable projects due to Cal OES
March 31, 2020	Submission of SAA Application





Questions?



*No copyright infringement is intended



FY 2019 EMPG & HSGP General Session

September 2019







General Session

Focus on topics relevant to both EMPG & HSGP:

- Public Alert and Warning
- Indirect Cost
- FEMA Preparedness Grants Manual
- Procurement





FY 2019 EMPG AND HSGP GENERAL SESSION

Public Alert and Warning





Public Alert & Warning

The State of California Alert & Warning Guidelines were approved and adopted by the SEMS Advisory Board on January 24, 2019, Per Senate Bill (SB) No. 833. This is defined as follows:

- On or before, July 1, 2019, Cal OES, in conjunction with certain agencies and associations, shall develop guidelines for alerting and warning the public of an emergency.
- Cal OES may impose conditions upon city and/or county applications for any voluntary grant funds that have a connection to emergency management performance requiring operation of alert and warning activities consistent with the guidelines.
- Within 6 months of the guidelines being available, Cal OES shall develop an alert and warning training.





Public Alert & Warning Guidelines

The Statewide Alert and Warning Guidelines provides the minimum expectations for jurisdictions and designated alerting authorities to implement an alert and warning program within the State of California. The Alert and Warning Guidelines address the critical components of an effective and comprehensive alert and warning program, including:

- Roles and Responsibilities;
- When and How to Issue a Public Alert or Warning;
- Methods and Technologies;
- Messaging;
- Alerting Coordination;
- Training Requirements; and
- System Testing and Exercise Requirements.





Public Alert & Warning Guidelines Cont.

Assembly Bill (AB) No.1877

- Cal OES must create a library of translated emergency notifications and a translated style guide, to be used when issuing emergency notifications to the public.
- Six months after the library is launched, Cal OES may impose conditions upon city and/or county applications for any voluntary grant funds that have a connection to emergency management performance requiring the designated alerting authority to translate emergency notifications.





Public Alert & Warning Guidelines Cont.

- Costs associated with alert and warning activities are allowable under both HSGP and EMPG Programs.
- Cal OES strongly encourages Subrecipients to consider how use of this funding may ensure that their jurisdictions' alert and warning activities are consistent with the guidelines developed Pursuant to SB 833 of the 2018 Legislative Session.





Public Alert & Warning Guidelines Cont.

- The State of California Alert & Warning Guidelines are available at: <u>www.calalerts.org</u>.
- Any questions regarding the guidelines can be sent to <u>CalAlerts@caloes.ca.gov</u>.





FY 2019 EMPG AND HSGP GENERAL SESSION

Indirect Cost





Indirect Costs

May be claimed using:

Federally Approved Rate

- The applicant has an approved indirect cost rate with their cognizant Federal agency
- At the time of application, a copy of the approved rate (a fully executed, agreement negotiated with the applicant's cognizant Federal agency) is required

<u>De Minimis Rate</u>

- Subrecipients may claim the 10% De Minimis Rate if they:
- Have never received a negotiated indirect cost rate
- Receive less than \$35M in direct federal funding per year





11

Indirect Costs Grant Subaward Face Sheet

CALIFORNIA GOVERNOR'S OFFICE OF EMERGENCY SERVICES GRANT SUBAWARD FACE SHEET

The California Governor's Office of Emergency Services (Cal OES), makes a Grant Subaward of funds set forth to the following:

1. Subrecipient:						1a. DUNS #:		
2. Implen	nenting Agency:						2a. DUNS #:	
3. Implen	nenting Agency A	ddress:	Street			City		Zip+4
4. Locatio	on of Project:		City			County		Zip+4
5. Disaste	r/Program Title:		-		6. Performan			το
7. Indirec	t Cost Rate: □	N/A; □10% de Mi	nimis; 🗆 Fede	erally Approved ICR;]		
Grant Year	Fund Source	A. State	B. Federal	C. Total	D. Cash Match	E. In-Kind Match	F. Total Match	G. Total Project Cost
Select	8. Select						\$0	\$0

Indirect Cost Rates applied to Cal OES grants must be identified on the Face Sheet <u>and</u> can only be requested at the time of initial application.





SELECTION SELECTION SELECTION	NEW MOD NEW MOD ITEM REQUEST	PERIOD (Month/Yr. through Month/Yr.): INDIRECT COST RATE FOR PERIOD: ICR Base:	7/2019-6/2021 10.00% 10% De Minimis	
DIRECT COSTS	Total Costs	Less Distorting Costs	Costs Applicable to ICR	
Planning	40,000		40,000	
Organization	5,000		5,000	
Training	0		-	
Exercise	3,000		3,000	
M&A	0		-	
			-	
			-	
Sub-Total Eligible Direct Costs	48,000	-	48,000	
SUBAWARDS	Total Costs	Less Excluded Subaward Costs	Costs Applicable to ICR	
Happy City	60,000	35,000	25,000	
			-	
			-	
			-	
			-	
			-	
			-	
			-	
			-	
			-	
			-	
			-	
	60,000	25.000	25.000	
Cub Tatal Eligible Cubaward Costs		35,000	25,000	
Sub-Total Eligible Subaward Costs	00,000			
Sub-Total Eligible Subaward Costs	00,000			
Sub-Total Eligible Subaward Costs	TOTAL DIRECT COSTS		73,000	
			73,000	





Indirect Costs-ICR Summary ICR Summary Tab

TOTAL DIRECT COSTS	73,000
Total Allowable Indirect Costs	7,300
Total Budgeted Indirect Costs	é,300

Project Ledger

Project Title	Project Description	Budgeted Cost	
Indirect Costs	Indirect Costs for Grant-Related activities	6,300	~

Indirect Costs Tab

Activity	Funding Source	Solution Area Sub- Category	ICR Base	Rate	Budgeted Cost	
Indirect Costs	EMPG	Facilities & Administration	10% De Minimis	10.00%	6,300	<





FY 2019 EMPG AND HSGP GENERAL SESSION

Preparedness Grants Manual (BSIR, Conflict of Interest, EHP, Records Retention)





BSIR Overview

- The Biannual Strategy Implementation Report (BSIR) is a federal reporting requirement of EMPG and HSGP that:
 - Describes how expenditures support Planning, Organization, Equipment, Training, and Exercise
 - Shows progress of implementation for projects
 - Identifies alignment of projects to core capabilities
- The BSIR is used to measure performance. Performance Measurements are requirements under 2 C.F.R., Part 200





BSIR Overview Cont.

- Reporting cycle for the BSIR is every 6 months: Summer BSIR: January 1 through June 30 Winter BSIR: July 1 through December 31
- Assists Cal OES to meet reporting requirements identified by the DHS/FEMA
- BSIR is used to determine feasibility and effectiveness of grant projects





Project Milestones

Based on feedback from FEMA, the following criteria are required when developing project milestones:

- Minimum of 3 milestones per project
- Limit of 4 milestones per project
- Provide anticipated dates for each milestone
- Milestones should cover the life of the project

Exercise

- •Develop/Design Exercise by xx/yy
- •Conduct Exercise by xx/yy
- •Hold Meeting for Hot Wash and After Action Report (AAR) by xx/yy
- •Submit AAR/IP by xx/yy

Equipment

- •Identify Equipment Specifications by xx/yy
- •Solicit Bids/Draft RFB by xx/yy
- •Select Vendor & Execute Contract by xx/yy
- •Receive Equipment by xx/yy

Planning

- •Schedule & Conduct Planning Meetings by xx/yy
- Draft plan by xx/yy
- •Schedule & Conduct Final Planning Meeting by xx/yy
- •Finalize updates to the plan by xx/yy





Sufficient Milestone

- 1) Create Exercise Plan by October, 2019
- 2) Complete EHP and submit to Cal OES by November, 2019
- 3) Conduct exercise by January, 2020
- 4) Prepare/submit After Action Report by March, 2020







Conflict of Interest

Requirement

2 C.F.R. § 200.318(c)(1);

 No employee, officer, or agent must participate in the selection, award, or administration of a contract supported by a Federal award if he or she has a real or apparent conflict of interest.





Conflict of Interest Cont.

2 C.F.R. § 200.319;

- In order to ensure objective contractor performance and eliminate unfair competitive advantage, contractors that develop or draft specifications, requirements, statements of work, or invitations for bids or requests for proposals must be excluded from competing for such procurements.
 - This prohibition also applies to the use of former employees to manage the grant or carry out a contract when those former employees worked on such activities while they were employees of the non-federal entity.





Conflict of Interest Cont.

- Under 2 C.F.R. § 200.318(c)(1), non-Federal entities other than states are required to maintain written standards of conduct covering conflicts of interest and governing the actions of their employees engaged in the selection, award, and administration of contracts.
- Must ensure that personnel are informed about conflict of interest procedures.
- Must ensure that personnel, procurement and purchasing policies are followed (in compliance with 2 C.F.R. §§ 200.317 200.326) and personnel that have supplemental employment or financial interest in decisions may not participate in the process.
- Should actively perform contract monitoring to ensure that purchasing decisions are not conducted with a conflict of interest.





Environmental Planning & Historic Preservation (EHP)

- All FEMA-funded activities and programs must comply with Federal EHP regulations
- All projects/activities triggering EHP must receive prior DHS/FEMA written approval
- Completed EHP Screening Forms should be submitted to Cal OES as early as possible.





Environmental Planning & Historic Preservation (EHP) What Triggers EHP Review?

- Equipment
 - Any Installation, even indoor
 - Towers/Antennas; Construction/Renovation
- Training/Exercise
 - Recognized facility for same purpose
 - Site/Facility approved previously





Environmental Planning & Historic Preservation (EHP) What Is the EHP Process?

- FEMA Policy 108-023-1 released new rules
- Screening Forms are submitted to Cal OES
- Cal OES will check & track for prior approvals
- Cal OES submits to FEMA; notifies Subrecipient of FEMA's request for additional info or approval





Environmental Planning & Historic Preservation (EHP)

• Updated EHP Screening Form expires 4/30/20

DEPARTMENT OF HOMELAND SECURITY

Federal Emergency Management Agency

ENVIRONMENTAL AND HISTORIC PRESERVATION SCREENING FORM

OMB Control Number: 1660-0115 Expiration: 4/30/2020

Paperwork Burden Disclosure Notice

- Screening Memos must include
 - detailed project information, photographs
 - explain the goals and objectives of the project
 - supporting documentation, maps, previous studies





Records Retention

3 years from the date of the Subrecipient's final BSIR submittal showing all grant funds have been expended.







Records Retention <u>Exceptions</u>!

 If any litigation, claim, or audit is started before the three year retention period expires, records must be retained <u>until all</u> <u>matters are resolved</u>.

NOTE: Closed grants can still be monitored within the retention period





Records Retention <u>Exceptions</u>!

- When notified in writing by FEMA, cognizant agency for audit, oversight agency for audit, cognizant agency for indirect costs, or Cal OES to extend the retention period.
- Records for real property and equipment must be retained for three years after final disposition.





Records Retention

- If documents are retained longer than the required retention period, FEMA, the DHS OIG, GAO, and pass-through entity have the right to access these records.
- Reference 2 C.F.R. §§ 200.333, 200.336.





FY 2019 EMPG AND HSGP GENERAL SESSION

Procurement





Procurement

- Focus on Procurement DHS/FEMA
- Procurement issues are the most common OIG finding
- New procurement references in Preparedness Grants Manual-Procurement Integrity
 - Competition and Conflicts of Interest
 - Supply Schedules and Purchasing Programs
 - Documentation and Record Retention





Federal Procurement Thresholds

Effective for **any purchase** made with an open subgrant award after June 20, 2018

- Micro-purchase threshold was increased from \$3,500 to \$10,000
- Simplified acquisition threshold was increased from \$150,000 to \$250,000





Procurement Thresholds

All procurement transactions funded by Federal awards must be conducted in a manner providing full and open competition

- Small Purchase Procedures
- Sealed Bids
- Competitive Proposals
- Noncompetitive Proposals





Procurement Thresholds

Determine the most economical and/or advantageous approach

Must make independent estimates before receiving bids or proposals

Price reasonableness must be established





Defining competition:

- Two or more responsible bidders who independently submit priced offers that satisfy the subrecipient contract requirement
- More bidders = better pricing





Noncompetitive Procurement:

Single Source

- No competition is intended
- Available from only one source
- No market to help set price or estimate cost
- Must obtain cost breakdown & perform cost analysis
- Profit must be negotiated separately from cost





Noncompetitive Procurement:

Inadequate Competition

- Different from single source
- Solicitation yielded a proposal from only one source
- Limited market to set price or estimate cost
- Must obtain cost breakdown & perform cost analysis
- Profit must be negotiated separately from cost





Procurement Thresholds

Cost or Price Analysis is mandated

2 CFR 200.323:

- Projects <u>></u> \$250,000 must perform a cost or prices analysis
- Method & degree are situation-specific
 Unique product or service





Cost or Price Analysis must be submitted when Cal OES Noncompetitive Procurement Request Form is required.

Profit must be negotiated separately.

Include analysis to ensure Federal grants funds are being used correctly and responsibly.





Price Analysis:

- Essentially a price comparison
- Evaluation of a proposed price (i.e., lump sum) without looking at the separate cost estimates and proposed profit.





Price Analysis:

- Review the benefits of each offering
- Availability of product or service on the open market
- Review alternatives for similar benefits





When is Price Analysis required:

- During the review of multiple quotes
- Sealed bids awarded to responsive & responsible bidder with lowest price (2 CFR 200.320 (c))





Price analysis has four basic components:

- Analysis of any existing price history
- Comparing price to internal projections
- Comparing competitive bids from multiple vendors
- Using existing catalog or government prices





How to conduct a Price Analysis:

- Compare prices received in response to the solicitation to one another
- Compare prices received with prices under existing contracts
- Compare prices proposed in the past for the same or similar items/services





Cost Analysis: Reviewing all elements of the cost to determine reasonableness and best value

- Used to verify the accuracy of the costs and pricing information
- Used to verify the costs comply with cost principles
 2 CFR Part 200 Subpart F





When is a Cost Analysis required?

- Procurements >\$250,000; non-federal entity is required to evaluate cost proposals (labor, material, overhead, profit) of their proposed price/cost
- Noncompetitive; when single source
 <u>></u> \$250,000
 subrecipient must obtain:
 - Complete cost breakdown
 - Analysis supporting fair & reasonable proposed price/cost
 - Negotiate Profit Separately (For All Noncompetitive Procurements)





When is a Cost Analysis required? (cont.)

- When soliciting sealed bids and:
 - you receive only one, and
 - it differs substantially from your independent estimate of the contract price





How to conduct a Cost Analysis?

- Verify the accuracy of the cost and pricing
- Evaluate cost reasonableness using three tests:
 - Allowable check the cost principles, guidance, etc.
 - Allocable logically related to or required in the contract performance
 - Reasonable
- Every Cost Analysis requires
 - Profit negotiated as a separate element of cost





Procurement Requirements Cost or Price Analysis?

Cost Analysis



Using RFP process

Complex procurement with multiple factors evaluated

Based on Value – price is considered with other factors

Price Analysis

Using Sealed Bid process

Obtaining quotes

Responsible bidders conforming to material, terms and conditions

Based on lowest price





Noncompetitive procurement exceeding the simplified acquisition threshold requires prior written approval from Cal OES

- Requires prior approval from local purchasing agent
 - Part of Cal OES Request for Noncompetitive Procurement Authorization form
- Cal OES may request additional information





Common Procurement Problems

- Time constraints poor planning
- Incomplete request form missing signatures
- Brand name identified in scope
- Geographical preferences
- Inadequate cost or prices analysis





Terrorism-Related Training

Terrorism Liaison Officer - Basic training courses must be conducted by Fusion Center staff.

Does not apply to contractors who:

- Work full time on a regular basis, and
- Perform day-to-day work, and
- Part of fusion center workforce

<u>All</u> other training must be competed.





Terrorism-Related Training

Subrecipients must submit the Cal OES Request for Noncompetitive Procurement Authorization form Advance approval is required.

If Fusion Center intends to use a contracted, external subject-matter expert to instruct any portion of a terrorism-related training course, the expert instructor must be contracted through full and open competition





Schedules & Cooperative Purchasing

- Improper Procurements attribute to most OIG audit findings
- FEMA has elaborated on the procurement process and for ordering from the General Services Administration (GSA) schedules in the NOFO





Schedules & Cooperative Purchasing

- Schedules
 - California Multiple Award Schedules (CMAS)
 - GSA Multiple Award Schedules
 - 70 IT related
 - 84 Security, Fire & Law Enforcement
- Cooperative Multi-State Contracting





Cooperative Procurement

- Joint Solicitation
 - Two or more agencies aggregate their needs into a single solicitation
 - Provides clear understanding of volume and service requirements
 - Yields lower pricing based on volume
- Piggybacking
 - Use of contract by another agency that was not part of the original solicitation





When using Schedules you must following ordering procedures in Federal Acquisition Regulation

(FAR) 8.4

- Applicable to orders for supplies or services placed against Federal Supply Schedules contracts
- Orders placed using procedures of 8.4 are considered to be issued using full and open competition





When using Schedules ...

- You must receive multiple quotes
- You can ask for
 - Spot Discounts
 - Price Reductions





FAR States Multiple Quotes Required

>Micro-purchase but less than Simplified Acquisition Threshold

8.405-1(c) "Shall place orders with the schedule contractor that can provide the supply or service that represents the best value"

- Survey at least three schedule contractors
- ≥ Simplified Acquisition Threshold

8.405-1(d) "Each order shall be placed on a competitive basis"





Determining Best Value

- Consider Price
- Consider Other Factors
 - Past Performance
 - Special features
 - Trade-in
 - Probably life compared to comparable item
 - Warranty
 - Maintenance availability
 - Environmental & energy efficiency
 - Delivery terms





Minimum Documentation

- 1. Schedule contracts considered
- 2. Description of supply or service purchased
- 3. Amount Paid
- When ≥ Simplified Acquisition Threshold, evidence of compliance with ordering procedures
- 5. The basis for the award decision





Frequent Compliance Issues with Cooperative Purchasing:

- Lack of full and open competition;
- Failure to follow the federal requirements for the procurement method selected;
- Lack of affirmative steps to encourage socioeconomic contracting;
- Specifying geographic preference (and thus restricting competition);
- Failing to include required federal contract provisions in contracts secured through a cooperative purchasing program, including for purchase orders; and
- An absence of a cost or price analysis when utilizing a cooperative purchasing agreement.





Examples of Procurement Documentation

- 1. Copy of solicitation package (RFP)
- 2. Copy of public notification(s)
- 3. Bidder's list
- 4. Agenda/Minutes Bidders Conference
- 5. Written responses to clarifying questions
- 6. Copy of each proposal received
- 7. Rating & Scoring sheets

- 8. Rational for selection/rejection of any offeror
- Determination of demonstrated performance/capability
- 10. Document of rational for selection if offeror was not highest score/ranking in evaluation process
- Copy of any submitted protests & resolution of each
- 12. Price/cost analysis





FEMA Required Contract Provisions

- Procurement Disaster Assistance Team
- Contract Provisions Template
- Section 12 of the "FEMA Procurement Under Grants Field Manual Supplement"





FEMA Clarification on Purchase Orders

- A Purchase Order is considered a contract.
- All contracts procured with federal funds must have the required contract provisions.
- Purchase Orders <u>MUST</u> have all of the required contract provisions



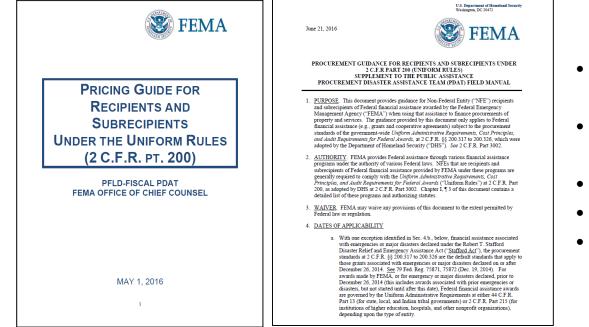


FEMA Clarification on Period of Performance

- All work that is grant funded must be completed within the performance period
- All services that are grant funded must be completed within the performance period
- All equipment that is grant funded must be received within the performance period







- Procurement webinar series
- Top 10 procurement mistakes
- Checklists & Templates
- Link to FAR & Part 200
- + More

Procurement disaster assistance team







Required Contract
 Provisions Template

CONTRACT PROVISIONS TEMPLATE

FEMA Office of Chief Counsel

Procurement Disaster Assistance Team

PDAT Contract Provisions Template (PDF)







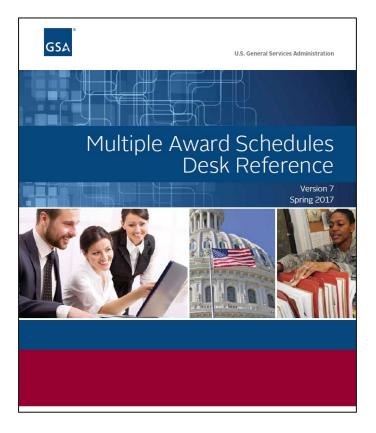
Examples of FAR content:

- Competition Requirements
- Procuring under Schedules
- Market Research
- Contractor Qualifications
- Proposal Analysis Techniques
- Negotiating Contracts
- Types of Contracts

Federal Acquisition Regulation (FAR)







Multipe Award Schedules Desk Reference (PDF)





Questions

