**AGREEMENT SUMMARY**

<table>
<thead>
<tr>
<th>CONTRACTOR'S NAME</th>
<th>AGREEMENT NUMBER</th>
<th>AMENDMENT NUMBER</th>
</tr>
</thead>
<tbody>
<tr>
<td>Zetron, Inc.</td>
<td>4149-6</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>AGENCY TRANSMITTING AGREEMENT</th>
<th>DIVISION, BUREAU, OR OTHER UNIT</th>
<th>AGENCY BILLING CODE</th>
</tr>
</thead>
<tbody>
<tr>
<td>California Governor’s Office of Emergency Services</td>
<td>9-1-1 Emergency Communications</td>
<td>009196</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>NAME AND TELEPHONE NUMBER OF CONTRACT ANALYST FOR QUESTIONS REGARDING THIS AGREEMENT</th>
</tr>
</thead>
<tbody>
<tr>
<td>Phuong Vu, (916) 845-8190</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>HAS YOUR AGENCY CONTRACTED FOR THESE SERVICES BEFORE?</th>
</tr>
</thead>
<tbody>
<tr>
<td>☑ NO</td>
</tr>
</tbody>
</table>

**8. BRIEF DESCRIPTION OF SERVICES - LIMIT 72 CHARACTERS INCLUDING PUNCTUATION AND SPACES**

Agreement establishes fixed costs for 9-1-1 Customer Premise Equipment (CPE) systems and services.

**9. AGREEMENT OUTLINE**

Zetron, Inc. will provide Cal OES with call handling Customer Premise Equipment (CPE) necessary for the California Public Safety Awareness Points (PSAPs) to answer 9-1-1 calls. The agreement establishes fixed costs for various types of equipment relating to 9-1-1 systems and services.

**10. PAYMENT TERMS (More than one may apply.)**

- ☑ MONTHLY FLAT RATE
- ☑ QUARTERLY
- ☑ ONE-TIME PAYMENT
- ☑ PROGRESS PAYMENT
- ☑ ITEMIZED INVOICE
- ☑ WITHHOLD _____ %
- ☑ ADVANCED PAYMENT NOT TO EXCEED
- ☑ REIMBURSEMENT/REVENUE
- ☑ OTHER (Explain) $ __________ or _______ %

**11. PROJECTED EXPENDITURES**

<table>
<thead>
<tr>
<th>FUND TITLE</th>
<th>ITEM</th>
<th>F.Y.</th>
<th>CHAPTER</th>
<th>STATUTE</th>
<th>PROJECTED EXPENDITURES</th>
</tr>
</thead>
<tbody>
<tr>
<td>SETNA</td>
<td>0690-101-0022</td>
<td>16/17</td>
<td>23</td>
<td>2016</td>
<td>$0.00</td>
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<tr>
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<td>0690-101-0022</td>
<td>17/18</td>
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<td>TBD</td>
<td>$0.00</td>
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<tr>
<td>SETNA</td>
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<td>18/19</td>
<td>TBD</td>
<td>TBD</td>
<td>$0.00</td>
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<tr>
<td>SETNA</td>
<td>0690-101-0022</td>
<td>19/20</td>
<td>TBD</td>
<td>TBD</td>
<td>$0.00</td>
</tr>
</tbody>
</table>

**ACCOUNTING OFFICER’S SIGNATURE**

**DATE SIGNED**

4/26/17

**AGREEMENT TOTAL** $ 0.00

**AMOUNT ENCUMBERED BY THIS DOCUMENT** $ 0.00

**PRIOR AMOUNT ENCUMBERED FOR THIS AGREEMENT** $ 0.00

**TOTAL AMOUNT ENCUMBERED TO DATE** $ 0.00

**12. AGREEMENT**

<table>
<thead>
<tr>
<th>From</th>
<th>Through</th>
<th>TOTAL COST OF THIS TRANSACTION</th>
<th>BID, SOLE SOURCE, EXEMPT</th>
</tr>
</thead>
<tbody>
<tr>
<td>4/10/2017</td>
<td>6/30/2017</td>
<td>$ 0.00</td>
<td>BID</td>
</tr>
<tr>
<td>7/1/2017</td>
<td>6/30/2018</td>
<td>$ 0.00</td>
<td>BID</td>
</tr>
<tr>
<td>7/1/2018</td>
<td>6/30/2019</td>
<td>$ 0.00</td>
<td>BID</td>
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<tr>
<td>7/1/2019</td>
<td>4/9/2020</td>
<td>$ 0.00</td>
<td>BID</td>
</tr>
<tr>
<td>Amendment No. 1</td>
<td></td>
<td>$</td>
<td></td>
</tr>
<tr>
<td>Amendment No. 2</td>
<td></td>
<td>$</td>
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</tr>
<tr>
<td>Amendment No. 3</td>
<td></td>
<td>$</td>
<td></td>
</tr>
</tbody>
</table>

**TOTAL** $ 0.00

(Continue)
13. BIDDING METHOD USED:
   [ ] REQUEST FOR PROPOSAL (RFP)  [x] INVITATION FOR BID (IFB)  [ ] USE OF MASTER SERVICE AGREEMENT
   (Attach justification if secondary method is used)

   [ ] SOLE SOURCE CONTRACT  [ ] EXEMPT FROM BIDDING  [ ] OTHER (Explain)
   (Attach STD. 821)

   NOTE: Proof of advertisement in the State Contracts Register or an approved form
   STD. 821, Contract Advertising Exemption Request, must be attached.

14. SUMMARY OF BIDS (List of bidders, bid amount and small business status) (If an amendment, sole source, or exempt, leave blank)
   Solacom Technologies, Inc.: $0.00
   InterTalk Critical Information Systems, Inc.: $0.00
   Frontier Communications of America: $0.00
   AT&T: $0.00
   Zetron, Inc.: $0.00

15. IF AWARD OF AGREEMENT IS TO OTHER THAN THE LOWER BIDDER, PLEASE EXPLAIN REASON(S) (If an amendment, sole source, or exempt, leave blank)
   All bidders were awarded an agreement for zero dollars as agreement establishes fixed costs for goods and services.

16. WHAT IS THE BASIS FOR DETERMINING THAT THE PRICE OR RATE IS REASONABLE?
   California Department of Technology (CDT) conducted in-depth evaluations to ensure the CPE quoted rates are reasonable.

17. (a) JUSTIFICATION FOR CONTRACTING OUT (Check one)
   [ ] Contracting out is based on cost savings per Government Code 19130(a). The State Personnel Board has been so notified.

   [x] Contracting out is justified based on Government Code 19130(b).  
   Justification for the Agreement is described below.

18. FOR AGREEMENTS IN EXCESS OF $5,000, HAS THE LETTING OF THE AGREEMENT BEEN REPORTED TO THE DEPARTMENT OF FAIR EMPLOYMENT AND HOUSING?
   [ ] NO  [x] YES  [ ] N/A

19. HAVE CONFLICT OF INTEREST ISSUES BEEN IDENTIFIED AND RESOLVED AS REQUIRED BY THE STATE CONTRACT MANUAL SECTION 7.10?
   [ ] NO  [ ] YES  [x] N/A

20. FOR CONSULTING AGREEMENTS, DID YOU REVIEW ANY CONTRACTOR EVALUATIONS ON FILE WITH THE DGS LEGAL OFFICE?
   [ ] NO  [ ] YES  [x] NONE ON FILE  [ ] N/A

21. IS A SIGNED COPY OF THE FOLLOWING ON FILE AT YOUR AGENCY FOR THIS CONTRACTOR?
   A. CONTRACTOR CERTIFICATION CLAUSES  B. STD. 204, VENDOR DATA RECORD
   [ ] NO  [x] YES  [ ] N/A  [ ] NO  [x] YES  [ ] N/A

22. REQUIRED RESOLUTIONS ARE ATTACHED
   [ ] NO  [ ] YES  [x] N/A

23. ARE DISABLED VETERANS BUSINESS ENTERPRISE GOALS REQUIRED? (If an amendment, explain changes, if any)
   [x] NO (Explain below)  [ ] YES (If YES complete the following)

   DISABLED VETERAN BUSINESSES: % OF AGREEMENT

   Explain: A formal IFB was conducted by CDT for these services due to the technical nature of the services required. CDT waived the DVBE participation requirement for this solicitation.

24. IS THIS A SMALL BUSINESS CERTIFIED BY OFFICE OF SMALL BUSINESS AND DISABLED VETERAN BUSINESS ENTERPRISE SERVICES?
   [ ] NO  [x] YES (Indicate Industry Group)

25. IS THIS AGREEMENT (WITH AMENDMENTS) FOR A PERIOD OF TIME LONGER THAN TWO YEARS? (If YES, provide justification)
   [ ] NO  [x] YES

   Due to the technical nature of this Agreement, CDT conducted the IFB and will be overseeing the Agreement itself. CDT authorized the multiple year (3 year) term.

   I certify that all copies of the referenced Agreement will conform to the original Agreement sent to the Department of General Services.

   SIGNATURE/TITLE
   [Signature]
   DATE SIGNED
   [4/20/17]