

**AGREEMENT SUMMARY**  
STD 215 (REV. 1-2014)

**FULLY EXECUTED**

AGREEMENT NUMBER 4148-6	AMENDMENT NUMBER
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CHECK HERE IF ADDITIONAL PAGES ARE ATTACHED

1. CONTRACTOR'S NAME Solacom Technologies, Inc.	2. FEDERAL I.D. NUMBER 98-0352739
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3. AGENCY TRANSMITTING AGREEMENT California Governor's Office of Emergency Services	4. DIVISION, BUREAU, OR OTHER UNIT 9-1-1 Emergency Communications	5. AGENCY BILLING CODE 009198
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6. NAME AND TELEPHONE NUMBER OF CONTRACT ANALYST FOR QUESTIONS REGARDING THIS AGREEMENT  
Samantha Patrick, (916) 845-8157

7. HAS YOUR AGENCY CONTRACTED FOR THESE SERVICES BEFORE?  
 NO       YES (If YES, enter prior contractor name and Agreement Number) \_\_\_\_\_

8. BRIEF DESCRIPTION OF SERVICES - LIMIT 72 CHARACTERS INCLUDING PUNCTUATION AND SPACES  
Agreement establishes fixed costs for 9-1-1 Customer Premise Equipment (CPE) systems and services

9. AGREEMENT OUTLINE (Include reason for Agreement: Identify specific problem, administrative requirement, program need or other circumstances making the Agreement necessary; include special or unusual terms and conditions.)  
Solacom Technologies, Inc. will provide Cal OES with call handling Customer Premise Equipment (CPE) necessary for the California Public Safety Awareness Points (PSAPs) to answer 9-1-1 calls. The agreement establishes fixed costs for various types of equipment relating to 9-1-1 systems and services.

10. PAYMENT TERMS (More than one may apply.)

<input type="checkbox"/> MONTHLY FLAT RATE	<input type="checkbox"/> QUARTERLY	<input type="checkbox"/> ONE -TIME PAYMENT	<input type="checkbox"/> PROGRESS PAYMENT
<input checked="" type="checkbox"/> ITEMIZED INVOICE	<input type="checkbox"/> WITHHOLD _____ %	<input type="checkbox"/> ADVANCED PAYMENT NOT TO EXCEED	
<input type="checkbox"/> REIMBURSEMENT/REVENUE		\$ _____ or _____ %	
<input type="checkbox"/> OTHER (Explain) _____			

FUND TITLE	ITEM	F.Y.	CHAPTER	STATUTE	PROJECTED EXPENDITURES
SETNA	0690-101-0022	16/17	23	2016	\$0.00
SETNA	0690-101-0022	17/18	TBD	TBD	\$0.00
SETNA	0690-101-0022	18/19	TBD	TBD	\$0.00
SETNA	0690-101-0022	19/20	TBD	TBD	\$0.00

OBJECT CODE 702.04	AGREEMENT TOTAL \$ 0.00
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OPTIONAL USE 17000/7350	AMOUNT ENCUMBERED BY THIS DOCUMENT \$ 0.00
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I CERTIFY upon my own personal knowledge that the budgeted funds for the current budget year are available for the period and purpose of the expenditure stated above.

	PRIOR AMOUNT ENCUMBERED FOR THIS AGREEMENT \$ 0.00
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ACCOUNTING OFFICER'S SIGNATURE 	DATE SIGNED 4/17/17	TOTAL AMOUNT ENCUMBERED TO DATE \$ 0.00
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AGREEMENT	From	Through	TOTAL COST OF THIS TRANSACTION	BID, SOLE SOURCE, EXEMPT
Original	4/10/2017	6/30/2017	\$ 0.00	<b>BID</b>
Original	7/1/2017	6/30/2018	\$ 0.00	<b>BID</b>
Original	7/1/2018	6/30/2019	\$ 0.00	<b>BID</b>
Original	7/1/2019	4/9/2020	\$ 0.00	<b>BID</b>
Amendment No. 1			\$	
Amendment No. 2			\$	
Amendment No. 3			\$	
<b>TOTAL</b>			\$ 0.00	

(Continue)

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**13. BIDDING METHOD USED:**

- REQUEST FOR PROPOSAL (RFP)  INVITATION FOR BID (IFB)  USE OF MASTER SERVICE AGREEMENT  
*(Attach justification if secondary method is used)*
- SOLE SOURCE CONTRACT  EXEMPT FROM BIDDING  OTHER *(Explain)*  
*(Attach STD. 821)* *(Give authority for exempt status)*

NOTE: *Proof of advertisement in the State Contracts Register or an approved form STD. 821, Contract Advertising Exemption Request, must be attached*

**14. SUMMARY OF BIDS (List of bidders, bid amount and small business status) (If an amendment, sole source, or exempt, leave blank)**

Solacom Technologies, Inc.: \$0.00  
 InterTalk Critical Information Systems, Inc.: \$0.00  
 Frontier Communications of America: \$0.00  
 AT&T: \$0.00  
 Zetron: \$0.00

**15. IF AWARD OF AGREEMENT IS TO OTHER THAN THE LOWER BIDDER, PLEASE EXPLAIN REASON(S) (If an amendment, sole source, or exempt, leave blank)**

All bidders were awarded an agreement for zero dollars as agreement establishes fixed costs for goods and services.

**16. WHAT IS THE BASIS FOR DETERMINING THAT THE PRICE OR RATE IS REASONABLE?**

California Department of Technology (CDT) conducted in-depth evaluations to ensure the CPE quoted rates are reasonable.

**17 (a) JUSTIFICATION FOR CONTRACTING OUT (Check one)**

- Contracting out is based on cost savings per Government Code 19130(a). The State Personnel Board has been so notified.  Contracting out is justified based on Government Code 19130(b). Justification for the Agreement is described below.

*Justification:*

Services are of a highly specialized and technical nature that the necessary expert knowledge experience and ability are not available within the civil service system.

**17 (b) EMPLOYEE BARGAINING UNIT NOTIFICATION**

- By checking this box, I hereby certify compliance with Government Code section 19132(b)(1).

AUTHORIZED SIGNER: 

DATE: 4/11/17

**18. FOR AGREEMENTS IN EXCESS OF \$5,000, HAS THE LETTING OF THE AGREEMENT BEEN REPORTED TO THE DEPARTMENT OF FAIR EMPLOYMENT AND HOUSING?**

- NO  YES  N/A

**19. HAVE CONFLICT OF INTEREST ISSUES BEEN IDENTIFIED AND RESOLVED AS REQUIRED BY THE STATE CONTRACT MANUAL SECTION 7.10?**

- NO  YES  N/A

**20. FOR CONSULTING AGREEMENTS, DID YOU REVIEW ANY CONTRACTOR EVALUATIONS ON FILE WITH THE DGS LEGAL OFFICE?**

- NO  YES  NONE ON FILE  N/A

**21. IS A SIGNED COPY OF THE FOLLOWING ON FILE AT YOUR AGENCY FOR THIS CONTRACTOR?**

- A. CONTRACTOR CERTIFICATION CLAUSES  NO  YES  N/A  
 B. STD. 204, VENDOR DATA RECORD  NO  YES  N/A

**22. REQUIRED RESOLUTIONS ARE ATTACHED**

- NO  YES  N/A

**23. ARE DISABLED VETERANS BUSINESS ENTERPRISE GOALS REQUIRED? (If an amendment, explain changes, if any)**

- NO *(Explain below)*  YES *(If YES complete the following)*

DISABLED VETERAN BUSINESS ENTERPRISES: \_\_\_\_\_ % OF AGREEMENT

*Explain:* A formal IFB was conducted by CDT for these services due to the technical nature of the services required. CDT waived the DVBE participation requirement for this solicitation.

**24. IS THIS A SMALL BUSINESS CERTIFIED BY OFFICE OF SMALL BUSINESS AND DISABLED VETERAN BUSINESS ENTERPRISE SERVICES?**

- NO  YES *(Indicate Industry Group)*

SMALL BUSINESS REFERENCE NUMBER

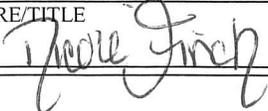
**25. IS THIS AGREEMENT (WITH AMENDMENTS) FOR A PERIOD OF TIME LONGER THAN TWO YEARS? (If YES, provide justification)**

- NO  YES

Due to the technical nature of this Agreement, CDT conducted the IFB and will be overseeing the Agreement itself. CDT authorized the multiple year (3 year) term.

*I certify that all copies of the referenced Agreement will conform to the original Agreement sent to the Department of General Services.*

SIGNATURE/TITLE



SSMU

DATE SIGNED

4/11/17