

REQUEST FOR PROPOSAL

The California Governor's Office of Emergency Services (Cal OES), Homeland Security and Grants Processing Branch, is soliciting proposals for the following program:

CALIFORNIA STATE NONPROFIT SECURITY GRANT PROGRAM (CSNSGP)

Release Date: October 25, 2019

This Request for Proposal (RFP) provides detailed information and forms necessary to prepare a proposal for Cal OES grant funds.

PROGRAM SYNOPSIS

Program Description:

The purpose of the CSNSGP is to provide funding support for target hardening and other physical security enhancements to nonprofit organizations that are at high risk for violent attacks and hate crimes due to ideology, beliefs, or mission.

Eligibility:

Restricted to California nonprofit organizations that are described under Section 501(c)(3) of the Internal Revenue Code of 1986 (IRC) and exempt from tax under Section 501(a) of such code. The Internal Revenue Service (IRS) does not require certain organizations such as churches, mosques, and synagogues to apply for and receive recognition of exemption under Section 501(c)(3) of the IRC. Such organizations are automatically exempt if they meet the requirements of Section 501(c)(3).

Grant Subaward Period of Performance:

January 1, 2020 – December 31, 2021

Available Funding:

\$14,250,000

Submission Deadline:

The proposal package must be received electronically, no later than 8:00 am (PST) on Monday, December 9, 2019, to Nonprofit.Security.Grant@CalOES.Ca.Gov.



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PART I - OVERVIEW

- A. PROGRAM OVERVIEW**
 - B. PROGRAM OBJECTIVES**
 - C. AWARD & ELIGIBILITY INFORMATION**
 - D. CONTACT INFORMATION**
 - E. PROJECT ACTIVITY GUIDELINES**
 - F. SPECIAL CONSIDERATIONS**
-

A. PROGRAM OVERVIEW

The fiscal year (FY) 2019-20 California budget allocated \$15,000,000 for the CSNSGP. This is a competitive Program; therefore, scoring criteria have been established and funding will be awarded to the top-scoring applications until all allocated funding is awarded. Applications will be recommended for funding based on the threat, vulnerability, and consequence faced by a specific facility/location. It is recommended that the Applicants contact their Regional Terrorism Threat Assessment Center, for verifiable threat information. Applicants are not guaranteed funding.

B. PROGRAM OBJECTIVES

The purpose of the CSNSGP is to provide funding support for physical security enhancements and other security-related activities to nonprofit organizations that are at high risk for violent attacks and hate crimes due to ideology, beliefs, or mission. The CSNSGP seeks to integrate the preparedness activities of nonprofit organizations with broader state and local preparedness efforts. The CSNSGP also promotes emergency preparedness coordination and collaboration activities between public and private community representatives as well as state and local government agencies.

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C. AWARD & ELIGIBILITY INFORMATION

| | |
|--|--|
| Eligible Applicants (Subrecipients): | All California Nonprofit Organizations |
| Total Amount Available for Solicitation: | \$14,250,000 |
| Projected Number of Awards: | 72 |
| Maximum Allowed per Applicant: | \$200,000 |
| Period of Performance: | January 1, 2020 – December 31, 2021 |
| Cost Share or Match Requirement: | Cost Share or Match NOT Required |

D. CONTACT INFORMATION

Questions concerning this RFP, the proposal process, or programmatic issues can be submitted via e-mail or by telephone at:

Infrastructure Protection Grants Unit
Nonprofit.security.grants@caloes.ca.gov
(916)845-8410

Cal OES staff cannot assist the Applicant with the actual preparation of their proposal. During the period of time between the publication date of the RFP and the date the competitive proposal is due, Cal OES can only respond to technical questions about the RFP.

E. PROJECT ACTIVITY GUIDELINES

Proposals will be considered by Cal OES for eligibility based on the evaluation criteria identified in Part III.

Allowable categories of cost under the CSNSGP are Planning, Equipment, Training, Construction/Renovation, and Contracted Security. The following is a brief description of examples of costs associated with each of these categories:

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Planning

Funding may be used for security or emergency planning expenses, continuity of operations plan, and other planning activities, including the materials required to conduct planning activities. Planning must be related to the protection of the facility and the people within the facility and should include those with access and functional needs, as well as those with limited English proficiency. Examples of planning activities allowable under this program include:

- Development and enhancement of security plans and protocols;
- Emergency contingency plans; and
- Evacuation/Shelter-in-place plans.

Equipment

Allowable costs are focused on target hardening and physical security enhancements. Funding can be used for the acquisition and installation of security equipment on real property (including buildings and improvements) owned or leased by the nonprofit organization, specifically in the prevention of and/or protection against the risk of a terrorist attack. Examples of equipment allowable under this Program include:

- Physical security enhancement equipment, including, but not limited to reinforced doors and gates, and high-intensity lighting and alarms;
- Inspection and screening systems, and access control;
- Any other security enhancement consistent with the purpose of the CSNSGP.

Training

Funding may be used for training-related costs. Training activities using CSNSGP funding must address a specific threat and/or vulnerability, as identified in the Application. Examples of training costs allowable under this Program include:

- Attendance fees for the training; and
- Related expenses such as materials, supplies, and/or equipment.

No personnel costs, such as overtime and backfill costs, associated with attending training courses are allowable. Travel costs are not eligible.

All training courses must receive a Training Feedback number from [The California Specialized Training Institute](#), prior to the start of the course.

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Construction or Renovation

Construction or Renovation is allowed under this Program. Construction or Renovation activities should be done in support of the target hardening activities and is limited to 15 percent of the total grant. (Equipment installation is not considered construction or renovation). All Construction or Renovation activities must comply with applicable federal, state, and local laws and regulations.

Contracted Security

Contracted security personnel are allowed under this Program. The Applicant must be able to sustain this capability in future years without CSNSGP funding. CSNSGP funds may not be used to purchase equipment for contracted security. Funding for contracted security cannot exceed 50 percent of the amount requested.

Management and Administration (M&A)

Applicants that receive a subaward under this Program may use and expend up to five percent of their funds for M&A activities.

This cost consists of hiring full-time or part-time staff or contractors/consultants to assist with the M&A of the CSNSGP.

F. SPECIAL CONSIDERATIONS

Changes to Scope of Work

Due to the competitive process, changes to the scope of work may not be permitted. The expectation is for each Applicant to thoroughly plan out the entire process of each proposed project, from project conception to completion. Please ensure the projects being proposed are well planned and detailed. Funds remaining at the end of the period of performance will be disencumbered and returned to Cal OES.

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PART II – RFP INSTRUCTIONS

- A. PROPOSAL DUE DATE AND SUBMISSION INSTRUCTIONS
 - B. PROPOSAL COMPONENTS
 - C. RESOURCES (web links)
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A. PROPOSAL DUE DATE AND SUBMISSION INSTRUCTIONS

The Application Form, Vulnerability Assessment (VA) and/or VA Worksheet, must be emailed to **Nonprofit.Security.Grant@CalOES.Ca.Gov**, **no later than 8:00 am (PST) Monday, December 9, 2019**. Only electronic submissions will be accepted. Proposals submitted after this time/date will **not** be considered.

Applicants are encouraged to apply only for the amount of funding necessary to safeguard their facility.

B. PROPOSAL COMPONENTS

Applicant's proposal MUST include the following documents in order to be considered for funding:

1. Application Form that includes:

- Applicant Information
- Background
- Risk
- Target Hardening
- Milestones
- Project Management
- Impact
- Funding History

2. VA Worksheet:

- Defines, identifies, and prioritizes vulnerabilities of the organizational structure.
- Provides the organization with mitigation options of what equipment to procure in order to make the organization more secure.
- The VA must be completed by a person with security, emergency services, military, or law enforcement background.

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- If a VA has been completed prior, information from the prior VA must be transferred to the VA Worksheet and submitted at the time of application.
- If a VA has not been completed prior, this document can be completed and submitted as the sole VA submission.

***Grant applications are subject to the California Public Records Act, Government Code Section 6250 et seq. Do not put any personally identifiable information or private information on this application. If you believe that any of the information you are putting on this application is exempt from the Public Records Act, please attach a separate statement that indicates what portions of the application and the basis for the exemption. Your statement that the information is not subject to the Public Records Act will not guarantee that the information will not be disclosed.**

C. RESOURCES (web links)

[CSNSGP Documents and resources](#) are located on the Cal OES website.

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PART III – PROPOSAL EVALUATION

- A. EVALUATION SCORING CRITERIA**
 - B. EVALUATION CRITERIA DEFINED**
 - C. FUNDING RECOMMENDATION**
 - D. NOTIFICATION PROCESS**
 - E. APPEAL OF DECISION**
 - F. POST AWARD REQUIREMENTS**
-

A. EVALUATION SCORING CRITERIA

Eligible CSNSGP Applications received will be rated and the raters' scores are averaged, and then ranked numerically.

The State will conduct a high-level, cursory review of all submitted applications to first determine eligibility based on the established criteria. Once eligibility has been verified, Cal OES will review and score the compliant applications using the scoring process as follows:

| TOTAL - 45 possible points | |
|----------------------------------|-------------------------|
| Section I. Applicant Information | Not Scored |
| Section II. Background | 2 Possible Points |
| Section III. Risk | 12 Possible Points |
| Section IV. Target Hardening | 14 Possible Points |
| Section V. Milestones | 4 Possible Points |
| Section VI. Project Management | 3 Possible Points |
| Section VII. Impact | 5 Possible Points |
| Section VIII. Funding History | 5 Possible Bonus Points |

Five bonus points will be awarded to nonprofit organizations that have not received prior federal Nonprofit Security Grant Program (NSGP) or CSNSGP funding in the past five years.

In the event of a tie during the scoring process, priority may be given to organizations that have not previously received NSGP or CSNSGP funding and the relative need of the nonprofit organization as compared to the other Applicants. Also considered is the potential impact of the nonprofit organization in achieving the maximum prevention and/protection results at minimal cost.

Applicants should check the box on the bottom of the last page of the Application if they are willing to accept less than the full amount

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requested based on scoring and fund availability. If the box is not checked, partial funding may not be given in the event that full funding is not available for the project.

Points may be deducted during the rating process based on negative past performance under a prior CSNSGP or NSGP award (i.e. extension requested, funds disencumbered, failure to submit required documents). Points may also be deducted if all proposal documents are not submitted.

Cal OES will review and approve projects which meet the criteria based on the Authorized Equipment List and the scoring system established for this Program. All projects must be completed within the period of performance. All applicable CSNSGP guidelines and policies remain in effect for the grant.

B. EVALUATION CRITERIA DEFINED

CSNSGP evaluation criteria:

- Symbolic value of the site(s) as a highly recognized regional and/or national or historical institution(s) that renders the site a possible target of violent attacks or hate crimes;
- Role of the Applicant nonprofit organization in responding to or recovering from violent attacks, hate crimes, or other types of disasters and emergencies;
- Findings from previously conducted threat and/or vulnerability assessments;
- Integration of nonprofit preparedness with broader state and local preparedness efforts; and
- Complete and feasible proposal that addresses an identified risk, including the assessed threat, vulnerability, and consequence of the risk.

The CSNSGP Application includes:

Section I. Applicant Information (Not Scored)

- **Legal Name of the Organization:** This is the name on the 501(c)(3) Letter of Determination or exact name registered with the Secretary of State's Office.
- **Physical Address of the Project(s) Location:** Indicate the address(s) of the project location(s).

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- **Mailing Address, if different:** Indicate the applicant's administrative office address, if different from project location.
- **Contact Information:** Email address, website address, primary and secondary point of contact.
- **Organization Type:** Short description of organization's ideology, beliefs, and mission.
- **501(c)(3) status:** Indicate if the applicant's organization is a federally-recognized nonprofit or is a nonprofit eligible organization.
- **Funding Request:** Up to a maximum of \$200,000 can be requested.

Section II. Background Information (2 Possible Points)

- Describe the symbolic value of the site as a highly-recognized national or historical institution or significant institution within the community that renders the site as a possible target of violent attacks or hate crimes due to ideology, beliefs, or mission.
- Describe any previous or existing role in responding to or recovering from violent attacks or hate crimes due to ideology, beliefs, or mission.

Section III. Risk (12 Possible Points)

- **Threat:** Applicant should discuss the identification and substantiation of specific threats or attacks against the nonprofit organization.
- **Vulnerabilities:** Applicant should discuss the organization's susceptibility to destruction, incapacitation, or exploitation.
- **Potential Consequences:** Applicant should discuss potential negative effects on the organization's asset, system, and/or network if damaged, destroyed, or disrupted by a terrorist.

Section IV. Target Hardening (14 Possible Points)

Describe each proposed activity or investment and the identified threat or vulnerability that it addresses as well as the associated cost for each activity or investment. Allowable costs are focused on target hardening activities as well as planning-related costs, exercise-related costs, contracted security personnel, and security-related training courses and programs limited to the protection of critical infrastructure key resources, including physical and cyber security, target hardening, and terrorism awareness/employee preparedness. Funding can also be used for the acquisition and installation of security equipment on real property.

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Section V. Milestones (4 Possible Points)

Provide a description and associated grant activities that lead to the milestone event. Start dates should reflect the start of the associated grant activities and end dates should reflect when the milestone event will be completed.

Section VI. Project Management (3 Possible Points)

Include the name, phone number, and/or email address, and experience managing similar projects. Provide a description of any challenges to the effective implementation of this project. Describe any coordination of the project with state and local homeland security partners.

Section VII. Impact (5 Possible Points)

Explain how the organization/facility will be safer at the end of the FY 2019 CSNSGP period of performance.

Section VIII. Funding History (5 Possible Bonus Points)

Provide the funding source, funding amount, funding year, and investment type. Bonus points will be awarded to nonprofit organizations that have never received prior NSGP or CSNSGP funding in the past five years.

C. FUNDING RECOMMENDATION

Final funding decisions are made by the Director of Cal OES. Funding recommendations are based on the following:

- The ranked score of the application
- Consideration of funding priorities
- Prior negative administrative and programmatic performance, if applicable

Projects previously funded by Cal OES will be reviewed for past compliance, including fiscal management, progress and annual reports, audit reports, and other relevant documentation or information. This review may result in one or more of the following actions:

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- The project may not be selected for funding.
- The amount of funding may be reduced.
- Grant Subaward Special Conditions may be included in the Grant Subaward.

D. NOTIFICATION PROCESS

Applicants will be notified of the results of the rating process in writing. Applicants not selected for funding will receive a notification letter containing their average score and information on the appeal process.

E. APPEAL OF DECISION

Applicants are entitled to appeal the denial of funding pursuant to the Cal OES Appeal Guidelines for Competitive Funding. A copy of these guidelines will be included with the denial of funding letter.

F. POST AWARD REQUIREMENTS

Applicants identified for funding must submit all required documentation listed in the FY 2019 CSNSGP State Supplement and attend a Required Documents Workshop and or Webinar. Failure to submit the required documents by the deadline will result in Cal OES reallocating the funding to the next Applicant on the list and the award will be terminated.

All grant funds must be expended by the end of the Grant Subaward period of performance, and final reimbursements must be submitted to Cal OES within twenty (20) calendar days of the grant expiration date.