EXHIBIT 7-A
BASIC CONFIGURATION PRICING TABLE

Bidder's Name: Solacom Technologies Inc.

Manufacturer/Model: **Solacom Technologies Inc. ESP-Guardian**

Number of Work-stations	Basic Configuration Price	Monthly Maintenance Years 2 - 5	Monthly Maintenance Year 6	Monthly Maintenance Year 7
1	$125,911.35	$337.06	$455.03	$491.43
2	$146,942.90	$476.26	$642.95	$694.39
3	$170,344.11	$612.96	$827.50	$893.70
4	$191,698.30	$747.16	$1,008.66	$1,089.35
5	$217,393.96	$889.15	$1,200.35	$1,296.37
6	$237,236.32	$1,025.84	$1,384.89	$1,495.68
7	$271,619.28	$1,195.79	$1,614.32	$1,743.46
8	$289,232.59	$1,332.49	$1,798.86	$1,942.77
9	$313,631.15	$1,476.33	$1,993.04	$2,152.49
10	$333,473.51	$1,613.03	$2,177.59	$2,351.79
11	$357,152.67	$1,749.73	$2,362.13	$2,551.10
12	$376,995.03	$1,886.42	$2,546.67	$2,750.41
13	$400,157.53	$2,027.02	$2,736,48	$2,955.39
14	$421,694.84	$2,163.72	$2,921.02	$3,154.70
15	$443,679.05	$2,300.42	$3,105.56	$3,354.01
16	$463,521.41	$2,437.12	$3,290.11	$3,553.31

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EXHIBIT 7-B
ITEMIZED PRICE LIST

Bidder's Name: Solacom Technologies Inc.

Manufacturer/Model: **Solacom Technologies Inc. ESP-Guardian**

	(a) Item Description	(b) UOM	(c) Bid Unit Price	(d) Bid Install Price	(e) Monthly Maint. Yrs 2 - 5	(f) Monthly Maint. Yr 6	(g) Monthly Maint. Yr 7	Total (c)+(b) + (e) * 48+ (f)* 12+ (g) * 12
1	Intelligent Workstation as described in Section 6.5.1.1	Each	$6,388	$800	$28.37	$38.29	$41.36	$9,505.56
2	Black and white laser jet printer capable of printing 15 pages per minute	Each	$1,141	$800	$3.33	$4.49	$4.85	$2,212.88
3	19" computer monitor as described in Section 6.2.3.5	Each	$323	$800	$0.94	$1.27	$1.37	$1,199.96
4	21" computer monitor with all the other specifications in Section 6.2.3.5	Each	$444	$800	$1.30	$1.75	$1.89	$1,349.80
5	24" computer monitor with all the other specifications in Section 6.2.3.5	Each	$585	$800	$1.71	$2.30	$2.49	$1,534.39
6	CAMA interface line card	Each	$741	$800	$2.16	$2.92	$3.15	$1,717.57
7	Chassis to mount CAMA interface line cards with all required interconnect cabling	Each	Included					

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	(a) Item Description	(b) UOM	(c) Bid Unit Price	(d) Bid Install Price	(e) Monthly Maint. Yrs 2 - 5	(f) Monthly Maint. Yr 6	(g) Monthly Maint. Yr 7	Total (c)+(b) + (e) * 48+ (f)* 12+ (g) * 12
8	GIS interface software as described in Section 6.3.7.	IWS License	$4,250	$1500	$50	$50	$50	$9,350.00
9	Automatic call distribution (ACD) functionality which supports a minimum of 4 telecommunicator positions, as described in Section 6.3.4 including all required hardware, software, training, cabling and minor materials	Each	$1,400	$800	$4.08	$5.51	$5.95	$2,533.59
10	Management information system (MIS) functionality which supports a minimum of 4 telecommunicator positions, as described in Section 6.3.6 including all required hardware, software, training, cabling and minor materials	Each	$2,357	$800	$6.87	$9.28	$10.02	$3,718.63
11	Logging recorder functionality which supports a minimum of 4 telecommunicator positions, as described in Section 6.3.5 including all required hardware, software, training, cabling and minor materials	Each	$28,711	$8,000	$83.74	$113.05	$122.09	$43,552.26

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EXHIBIT 7-C
LABOR RATES

Bidder's Name: Solacom Technologies Inc.

Manufacturer/Model: **Solacom Technologies Inc. ESP-Guardian**

Classifications (Section 6.4.9.6)	Hourly Rate
Factory Trained Technician	$220
Technician	$200
System Engineer	$220
Project Manager	$200

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EXHIBIT 7-D
HOSTED CONFIGURATION PRICING TABLE (DESIRABLE)

Bidder's Name: Solacom Technologies Inc.

Manufacturer/Model: **Solacom Technologies Inc. ESP-Guardian**

Configuration Title	Number of Host Systems/ Sites	Number of PSAPs in the Configuration	Number of Work-stations at each PSAP	Hosted Configuration Price	Monthly Maintenance Years 2 - 5	Monthly Maintenance Year 6	Monthly Maintenance Year 7
Configuration A	2	2	3	$266,107.63	$1,413	$2,002	$2,177
Configuration B	2	3	3	$348,041.47	$1,964	$2,736	$2,966
Configuration C	2	4	3	$411,798.70	$2,414	$3,335	$3,610
Configuration D	2	4	5	$574,569.17	$3,567	$4,839	$5,273
Configuration E	2	5	3	$473,292.47	$2,884	$3,991	$4,224
Configuration F	2	5	5	$681,951.10	$4,319	$5,809	$6,335
Configuration G	2	6	3	$535,839.82	$3,200	$4,480	$4,731
Configuration H	2	6	5	$787,317.23	$4,968	$6,679	$7,261
Configuration I	2	8	3	$662,792.97	$4,091	$5,563	$6,006
Configuration J	2	8	5	$996,695.49	$6,449	$8,699	$9,380
Configuration K	2	10	3	$791,791.35	$4,984	$6,751	$7,284
Configuration L	2	10	5	$1,209,463.85	$7,932	$10,672	$11,503

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